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22 **UNITED STATES DISTRICT COURT**
23 **NORTHERN DISTRICT OF CALIFORNIA**

24 LAWRENCE NITZ, STEPHEN KOSIOREK,
25 GEORGE COLTER, RONALD KIMSEY,
26 BARBARA EGLI, LOUIS RODRIGUEZ,
27 IAN AU, DARIUS WILLIAMS, TIMOTHY
28 STEWART, MICHAEL HOLLAND, JAMES
WEISS, VINCENT CLEVELAND,

Plaintiffs,

vs.

GILEAD SCIENCES, INC.,

Defendant.

Case No.:

**COMPLAINT FOR DAMAGES – JURY
TRIAL DEMANDED**

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1 Plaintiffs bring this civil action for damages against Defendant Gilead Sciences, Inc.
2 (“Gilead” or “Defendant”). Based on the investigation of counsel, Plaintiffs allege on
3 information and belief as follows:

4 **I. NATURE OF THE ACTION**

5
6 1. This action arises out of injuries Plaintiffs sustained as a result of ingesting one
7 or more of the prescription drugs, Viread, Truvada, Atripla, Complera, and Stribild, which are
8 manufactured and marketed by Gilead for the treatment of Human Immunodeficiency Virus-1
9 (“HIV”) infection¹.

10
11 2. Gilead designed each of the drugs to contain a form of the compound tenofovir
12 that Gilead knew was toxic to patients’ kidneys and bones. Tenofovir is a nucleotide analogue
13 reverse transcriptase inhibitor (“NRTI”), one of the classes of antiretroviral drugs used to treat
14 HIV. NRTIs work by blocking an enzyme HIV needs to replicate. Gilead did not discover
15 tenofovir. Scientists in Europe discovered tenofovir in the 1980s, and though the anti-HIV
16 properties of tenofovir were promising, it had a downside: it could not be administered
17 effectively by mouth.

18
19 3. Because an intravenous tenofovir formulation had little sales potential, Gilead
20 developed a form of tenofovir, tenofovir disoproxil, which can be taken orally². The fumaric
21 acid salt of tenofovir disoproxil is tenofovir disoproxil fumarate (“TDF”). When a patient takes
22

23
24
25 _____
26 ¹ Viread is also indicated to treat Hepatitis B. and Truvada is also indicated for use in combination with
safe sex practices for pre-exposure prophylaxis (PrEP) to reduce the risk of sexually acquired HIV-1 in
adults at high risk.

27 ² Tenofovir disoproxil is a prodrug form of tenofovir. Prodrugs are pharmacologically inactive compounds
28 that can be more efficiently absorbed into the bloodstream and then converted into the active form of the
drug within the body.

1 a pill containing TDF, the patient's body converts TDF into tenofovir. Although TDF can be
2 taken by mouth, a high dose of 300 mg is typically required to achieve the desired therapeutic
3 effect.

4
5 4. Gilead designed TDF 300 mg to be an active ingredient in five drugs that are
6 approved to treat HIV: Viread (TDF 300 mg tablets), approved October 26, 2001; Truvada (TDF
7 300 mg/emtricitabine 200 mg tablets), approved August 2, 2004; Atripla (TDF 300
8 mg/emtricitabine 200 mg/efavirenz 600 mg tablets), approved July 12, 2006; Complera (TDF
9 300 mg/emtricitabine 200 mg/rilpivirine 25 mg tablets), approved August 10, 2011; and Stribild
10 (TDF 300 mg/emtricitabine 200 mg/elvitegravir 150 mg/cobicistat 150 mg tablets), approved
11 August 27, 2012 (collectively, these are the "TDF Drugs").
12

13 5. Before Gilead began selling its first TDF Drug, Viread, in 2001, Gilead knew that
14 TDF posed a safety risk to patients' kidneys and bones. Gilead knew that two of its other antiviral
15 drugs with structures similar to tenofovir, cidofovir and adefovir dipivoxil, had been highly
16 nephrotoxic (i.e., toxic to kidneys) and that preclinical data for TDF showed that it could cause
17 significant kidney and bone damage. Gilead also knew that the relatively high dose of TDF
18 created a greater risk of toxic effects, and that bone and kidney toxicities were even more likely
19 to be seen with long-term use of TDF for the treatment of a virus that, for the foreseeable future,
20 has no cure.
21

22 6. Gilead's knowledge of the toxic effects of TDF only grew as patients began
23 treatment with and were injured by each successive TDF product. By the time Gilead designed
24 Stribild, it had ten years' worth of cumulative evidence that TDF injured patients' kidneys and
25 bones.
26
27
28

1 7. Gilead also knew, before it obtained approval to market Viread and Gilead's
2 subsequent TDF Drugs, that it had discovered a safer tenofovir prodrug, tenofovir alafenamide
3 fumarate ("TAF"). TAF is absorbed into the cells HIV targets much more efficiently than TDF.
4 As a result, TAF can be administered at a dramatically reduced dose compared to TDF, but still
5 achieve the same or higher concentrations of active tenofovir in the target cells. Because TAF
6 can be administered at a much lower dose than TDF, its use is associated with less toxicity and
7 fewer side effects. A 25 mg dose of TAF achieves the same therapeutic effect as a 300 mg dose
8 of TDF, with a better safety profile. Despite knowing that TAF could be given at a much lower,
9 safer dose, Gilead designed Viread, Truvada, Atripla, Complera, and Stribild to contain TDF
10 rather than safer TAF.
11

12 8. Falsely claiming that TAF was not different enough from TDF, Gilead abruptly
13 shelved its TAF design in 2004. However, as John Milligan, Gilead's President and Chief
14 Executive Officer, later admitted to investment analysts, the real reason Gilead abandoned the
15 TAF design was that TAF was *too different* from TDF. Once Gilead's first TDF product, Viread,
16 was on the market, Gilead did not want to hurt TDF sales by admitting that its TDF-based
17 products are unreasonably and unnecessarily unsafe.
18

19 9. It was crucial at that time for Gilead to increase Viread sales, which comprised
20 53% of Gilead's total product sales in 2002, and 68% of Gilead's total product sales in 2003.
21 Gilead was so desperate to expand Viread sales that when promoting the drug to doctors, it called
22 Viread a "miracle drug" with "no toxicities." Gilead did not tell doctors the facts: that Viread
23 posed significant risks to patients' kidneys and bones.
24

25 10. In addition, Gilead knew that by withholding the safer TAF design, it could
26 extend the longevity of its HIV drug franchise and make billions two times over: first, with TDF
27
28

1 medications until TDF patent expiration, which would begin by no later than 2018, and second,
2 with TAF medications until TAF patent expiration as late as 2032. Only once Gilead realized
3 billions in sales through most of the TDF patent life did it seek to market safer TAF-based
4 versions of its HIV medications.
5

6 11. Finally, in 2015, Gilead began selling the first of its TAF-designed medicines and
7 convinced doctors to switch their patients from TDF-based to TAF-based regimens by
8 demonstrating TAF's superior safety profile over TDF with respect to kidney and bone
9 toxicity—the very benefits that Gilead could have and should have incorporated into its prior
10 product designs but withheld from doctors and patients for over a decade.
11

12 12. Gilead also made Stribild even more dangerous to Plaintiffs when it designed the
13 drug to include cobicistat in combination with 300 mg TDF. Cobicistat is a pharmacoenhancer
14 or “booster” that inhibits the breakdown of elvitegravir, another active ingredient in Stribild.
15 Cobicistat allows elvitegravir to persist in the patient's system long enough to permit once-daily
16 dosing.
17

18 13. Gilead knew years before it developed Stribild that: (a) higher tenofovir
19 concentrations in patients' blood, as opposed to the target cells, endangers the kidneys; (b)
20 tenofovir concentrations in patients' blood increase significantly when patients take tenofovir
21 with a booster; and (c) TDF-associated renal toxicity occurs more frequently in patients taking
22 TDF as part of a boosted regimen.
23

24 14. When Gilead developed its first TAF-based antiviral product, Genvoya—which
25 is Stribild with TAF in place of TDF—Gilead reduced the dose of TAF from 25 mg to 10 mg to
26 account for the fact that cobicistat significantly increases tenofovir concentrations. Gilead knew
27 to reduce the dose of TAF in Genvoya before it submitted Stribild to the FDA for marketing
28

1 approval. Despite this knowledge, Gilead did not reduce the dose of TDF when it designed
2 Stribild. Stribild is even more toxic to patients' kidneys and bones than Gilead's other TDF-
3 based products.

4
5 15. In addition to withholding safer designs, Gilead failed to adequately warn
6 physicians and patients about the risks and safe use of TDF. Gilead provided only the weakest,
7 inadequate warnings to doctors and patients about the need for frequent monitoring of all patients
8 for TDF-associated kidney and bone damage—preventing doctors from detecting early signs of
9 TDF toxicity.

10
11 16. Gilead provides stronger monitoring warnings to physicians and patients in the
12 European Union (EU) than it does in the United States for the exact same TDF products. Contrary
13 to its U.S. labeling, Gilead has consistently recommended, since the approval of its first TDF
14 Drug in the EU, that doctors in the EU monitor all TDF Drug patients for multiple markers of
15 TDF toxicity on a frequent, specified schedule. There is no scientific or medical rationale for
16 these differences. Gilead was more concerned with increasing or maintaining crucial U.S. sales
17 than it was in safeguarding patients from the known risks of TDF.

18
19 17. Gilead could have strengthened the warnings in its U.S. labels at any time,
20 including before and after FDA approval. After August 2008, Gilead could have unilaterally
21 strengthened the warnings in its TDF Drug labels based on: increasing evidence that patients
22 with and without preexisting risk factors were experiencing adverse effects with a frequency and
23 severity greater than reported in Gilead's Viread clinical trials; expanding evidence that all
24 patients are at risk for TDF-induced nephrotoxicity; and Gilead's own determinations to give
25 stronger warnings regarding the exact same TDF Drugs in the EU. This post-approval
26
27
28

1 information demonstrated risks of a different frequency and severity than information previously
2 presented to the FDA.

3 18. Gilead intentionally withheld a safer alternative design to TDF Drugs, which it
4 knew to be dangerously toxic to patients' kidneys and bones, while simultaneously failing to
5 adequately warn about the risks and safer use of the defective drugs, solely to make more money.
6 Accordingly, Plaintiffs bring this action to recover damages for their personal injuries and seek
7 punitive damages arising from Gilead's willful and wanton conduct.
8

9 **II. JURISDICTION AND VENUE**

10
11 19. Jurisdiction exists under 28 U.S.C. § 1332(a) as Plaintiffs and Gilead are citizens
12 of different states and the matter in controversy exceeds the sum or value of \$75,000, exclusive
13 of interests and costs.

14 20. Venue is proper in this District under 28 U.S.C. § 1391(1)–(2). Defendant resides
15 in this District and a substantial part of the events and omissions giving rise to Plaintiffs' claims
16 occurred in this District.
17

18 **III. INTRADISTRICT ASSIGNMENT**

19 21. Pursuant to Civil L.R. 3-2(c), this action has been assigned to the San Francisco
20 Division. Gilead resides and has its principal place of business in San Mateo County.
21

22 **IV. PARTIES**

23 22. Plaintiffs are consumers who ingested one or more of the following TDF Drugs:
24 Viread, Truvada, Atripla, Complera, or Stribild.

25 23. Plaintiffs suffered personal injuries caused by ingesting TDF.

26 24. Plaintiff Lawrence Nitz is currently a citizen of and domiciled in the State of
27 Arizona. Plaintiff purchased and ingested TDF Drugs, including Atripla and Complera, which
28

1 were prescribed to him for an FDA-approved use. As a result of Gilead’s wrongful conduct with
2 respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff’s ingestion of the TDF Drugs
3 caused Plaintiff to suffer damages to his bone density, resulting in a diagnosis of bone fracture,
4 osteopenia, and other serious injuries. Plaintiff required and incurred and will continue to require
5 and incur expenses in connection with medical treatment as a result of these injuries. Plaintiff
6 has endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment
7 of life as a result of his injuries, has suffered lost earnings and/or a loss of earning capacity, and
8 other injuries and damages to be proven at trial.
9

10
11 25. Plaintiff Stephen Kosiorek is currently a citizen of and domiciled in the State of
12 Maryland. Plaintiff purchased and ingested TDF Drugs, including Viread and Truvada, which
13 were prescribed to him for an FDA-approved use. As a result of Gilead’s wrongful conduct with
14 respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff’s ingestion of the TDF Drugs
15 caused Plaintiff to suffer damages to his bone density, resulting in a diagnosis of bone fracture,
16 osteopenia, and other serious injuries. Plaintiff required and incurred and will continue to require
17 and incur expenses in connection with medical treatment as a result of these injuries. Plaintiff
18 has endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment
19 of life as a result of his injuries, has suffered lost earnings and/or a loss of earning capacity, and
20 other injuries and damages to be proven at trial.
21

22
23 26. Plaintiff George Colter is currently a citizen of and domiciled in the State of
24 Maryland. Plaintiff purchased and ingested TDF Drugs, including Stribild, which were
25 prescribed to him for an FDA-approved use. As a result of Gilead’s wrongful conduct with
26 respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff’s ingestion of the TDF Drugs
27 caused Plaintiff to suffer damages to his bone density, resulting in a diagnosis of osteopenia, and
28

1 other serious injuries. Plaintiff required and incurred and will continue to require and incur
2 expenses in connection with medical treatment as a result of these injuries. Plaintiff has endured
3 and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a
4 result of his injuries, has suffered lost earnings and/or a loss of earning capacity, and other
5 injuries and damages to be proven at trial.
6

7 27. Plaintiff Ronald Kimsey is currently a citizen of and domiciled in the State of
8 Nevada. Plaintiff purchased and ingested TDF Drugs, including Complera, which were
9 prescribed to him for an FDA-approved use. As a result of Gilead's wrongful conduct with
10 respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff's ingestion of the TDF Drugs
11 caused Plaintiff to suffer damages to his kidneys, resulting in a diagnosis of elevated creatinine
12 levels, renal insufficiency, chronic kidney disease, and other serious injuries. Plaintiff required
13 and incurred and will continue to require and incur expenses in connection with medical
14 treatment as a result of these injuries. Plaintiff has endured and will continue to endure pain,
15 suffering, mental anguish, and loss of enjoyment of life as a result of his injuries, has suffered
16 lost earnings and/or a loss of earning capacity, and other injuries and damages to be proven at
17 trial.
18
19

20 28. Plaintiff Barbara Egli is currently a citizen of and domiciled in the State of
21 Nevada. Plaintiff purchased and ingested TDF Drugs, including Viread and Truvada, which
22 were prescribed to her for an FDA-approved use. As a result of Gilead's wrongful conduct with
23 respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff's ingestion of the TDF Drugs
24 caused Plaintiff to suffer damages to her bone density and kidneys, resulting in a diagnosis of
25 osteoporosis, chronic kidney disease, and other serious injuries. Plaintiff required and incurred
26 and will continue to require and incur expenses in connection with medical treatment as a result
27
28

1 of these injuries. Plaintiff has endured and will continue to endure pain, suffering, mental anguish,
2 and loss of enjoyment of life as a result of her injuries, has suffered lost earnings and/or a loss
3 of earning capacity, and other injuries and damages to be proven at trial.
4

5 29. Plaintiff Louis Rodriguez is currently a citizen of and domiciled in the State of
6 New York. Plaintiff purchased and ingested TDF Drugs, including Truvada, which were
7 prescribed to him for an FDA-approved use. As a result of Gilead's wrongful conduct with
8 respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff's ingestion of the TDF Drugs
9 caused Plaintiff to suffer damages to his bone density and kidneys, resulting in a diagnosis of
10 osteoporosis, bone fracture, chronic kidney disease, and other serious injuries. Plaintiff required
11 and incurred and will continue to require and incur expenses in connection with medical
12 treatment as a result of these injuries. Plaintiff has endured and will continue to endure pain,
13 suffering, mental anguish, and loss of enjoyment of life as a result of his injuries, has suffered
14 lost earnings and/or a loss of earning capacity, and other injuries and damages to be proven at
15 trial.
16
17

18 30. Plaintiff Ian Au is currently a citizen of and domiciled in the State of New York.
19 Plaintiff purchased and ingested TDF Drugs, including Atripla, which were prescribed to him
20 for an FDA-approved use. As a result of Gilead's wrongful conduct with respect to the defective
21 TDF Drugs, Plaintiff was injured. Plaintiff's ingestion of the TDF Drugs caused Plaintiff to
22 suffer damages to his bone density, resulting in a diagnosis of osteopenia, and other serious
23 injuries. Plaintiff required and incurred and will continue to require and incur expenses in
24 connection with medical treatment as a result of these injuries. Plaintiff has endured and will
25 continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of
26
27
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1 his injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries and
2 damages to be proven at trial.

3 31. Plaintiff Darius Williams is currently a citizen of and domiciled in the State of
4 North Carolina. Plaintiff purchased and ingested TDF Drugs, including Atripla, which were
5 prescribed to him for an FDA-approved use. As a result of Gilead's wrongful conduct with
6 respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff's ingestion of the TDF Drugs
7 caused Plaintiff to suffer damages to his bone density, resulting in a diagnosis of bone fracture,
8 osteopenia, and other serious injuries. Plaintiff required and incurred and will continue to require
9 and incur expenses in connection with medical treatment as a result of these injuries. Plaintiff
10 has endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment
11 of life as a result of his injuries, has suffered lost earnings and/or a loss of earning capacity, and
12 other injuries and damages to be proven at trial.

13 32. Plaintiff Timothy Stewart is currently a citizen of and domiciled in the State of
14 North Carolina. Plaintiff purchased and ingested TDF Drugs, including Stribild, which were
15 prescribed to him for an FDA-approved use. As a result of Gilead's wrongful conduct with
16 respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff's ingestion of the TDF Drugs
17 caused Plaintiff to suffer damages to his kidneys, resulting in a diagnosis of renal insufficiency,
18 and other serious injuries. Plaintiff required and incurred and will continue to require and incur
19 expenses in connection with medical treatment as a result of these injuries. Plaintiff has endured
20 and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a
21 result of his injuries, has suffered lost earnings and/or a loss of earning capacity, and other
22 injuries and damages to be proven at trial.

1 33. Plaintiff Michael Holland is currently a citizen of and domiciled in the State of
2 North Carolina. Plaintiff purchased and ingested TDF Drugs, including Viread, which were
3 prescribed to him for an FDA-approved use. As a result of Gilead's wrongful conduct with
4 respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff's ingestion of the TDF Drugs
5 caused Plaintiff to suffer damages to his kidneys, resulting in a diagnosis of chronic kidney
6 disease, proteinuria, elevate creatinine levels, and other serious injuries. Plaintiff required and
7 incurred and will continue to require and incur expenses in connection with medical treatment
8 as a result of these injuries. Plaintiff has endured and will continue to endure pain, suffering,
9 mental anguish, and loss of enjoyment of life as a result of his injuries, has suffered lost earnings
10 and/or a loss of earning capacity, and other injuries and damages to be proven at trial.
11
12

13 34. Plaintiff James Weiss is currently a citizen of and domiciled in the State of Ohio.
14 Plaintiff purchased and ingested TDF Drugs, including Truvada, which were prescribed to him
15 for an FDA-approved use. As a result of Gilead's wrongful conduct with respect to the defective
16 TDF Drugs, Plaintiff was injured. Plaintiff's ingestion of the TDF Drugs caused Plaintiff to
17 suffer damages to his bone density, resulting in a diagnosis of bone fracture, osteopenia, and
18 other serious injuries. Plaintiff required and incurred and will continue to require and incur
19 expenses in connection with medical treatment as a result of these injuries. Plaintiff has endured
20 and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a
21 result of his injuries, has suffered lost earnings and/or a loss of earning capacity, and other
22 injuries and damages to be proven at trial.
23
24

25 35. Plaintiff Vincent Cleveland is currently a citizen of and domiciled in the State of
26 South Carolina. Plaintiff purchased and ingested TDF Drugs, including Truvada, Atripla and
27 Viread, which were prescribed to him for an FDA-approved use. As a result of Gilead's
28

1 wrongful conduct with respect to the defective TDF Drugs, Plaintiff was injured. Plaintiff's
2 ingestion of the TDF Drugs caused Plaintiff to suffer damages to his bone density and kidneys,
3 resulting in a diagnosis of osteoporosis, bone fracture, chronic kidney disease, and other serious
4 injuries. Plaintiff required and incurred and will continue to require and incur expenses in
5 connection with medical treatment as a result of these injuries. Plaintiff has endured and will
6 continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of
7 his injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries and
8 damages to be proven at trial.
9

10
11 36. Defendant Gilead Sciences, Inc. is a Delaware corporation with its principle place
12 of business at 333 Lakeside Drive, Foster City, California. Gilead is a biopharmaceutical
13 company that develops, manufactures, markets, and sells prescription medicine, including but
14 not limited to Viread, Truvada, Atripla, Complera, Stribild, Genvoya, Odefsey, and Descovy.
15 Gilead reported revenue of \$26.1 billion dollars in 2017 and has operations worldwide.
16

17 V. FACTUAL ALLEGATIONS

18 37. Gilead's "Company Overview" states: "With each new discovery and
19 investigational new drug candidate, we seek to improve the care of patients living with life-
20 threatening diseases around the world."³ It would more accurately state: We seek to improve
21 the care of patients living with life-threatening diseases *only if and when it suits the company's*
22 *financial needs.*
23

24
25
26
27 ³See, e.g., Gilead Sciences Company Overview, available at
28 <http://www.gilead.com/~media/Files/pdfs/other/US%20Corporate%20Overview%20%20111014.pdf>.

1 **A. Background**

2 **1. Laws and regulations governing the approval and labeling of prescription drugs.**

3 38. The Federal Food, Drug, and Cosmetic Act (“FDCA” or the “Act”) requires
4 manufacturers that develop a new drug product to file a New Drug Application (“NDA”) in order
5 to obtain approval from the Food and Drug Administration (“FDA”) before selling the drug in
6 interstate commerce. 21 U.S.C. § 355.

7
8 39. The NDA must include, among other things, data regarding the safety and
9 effectiveness of the drug, information on any patents that purportedly cover the drug or a method
10 of using the drug, and the labeling proposed to be used for the drug. 21 U.S.C. § 355(b).

11
12 40. Manufacturers with an approved NDA must review all adverse drug experience
13 information obtained by or otherwise received by them from any source, including but not
14 limited to post marketing experience, reports in the scientific literature, and unpublished
15 scientific papers. 21 C.F.R. § 314.80(b).

16
17 41. After FDA approval, manufacturers may only promote drugs in a manner
18 consistent with the contents of the drug’s FDA-approved label. 21 C.F.R. § 202.1. The FDA’s
19 Division of Drug Marketing, Advertising, and Communications monitors manufacturers’
20 promotional activities and enforces the FDCA and its implementing regulations to ensure
21 compliance.

22
23 42. Under what is known as the Changes Being Effected (“CBE”) regulation, a
24 manufacturer with an approved NDA can make certain changes to its label without prior FDA
25 approval by simply sending the FDA a “supplemental submission.” 21 C.F.R. § 314.70(c)(6)(iii).

26
27 43. Changes to the labeling a manufacturer can make pursuant to CBE without prior
28 FDA approval include those to “add or strengthen a contraindication, warning, precaution, or

1 adverse reactions for which the evidence of causal association satisfies the standard for inclusion
2 in the labeling under § 201.57(c) of this chapter” and “to add or strengthen an instruction about
3 dosage and administration that is intended to increase the safe use of the drug product.” 21 C.F.R.
4 § 314.70(c)(6)(iii)(A) and (C).

5
6 44. A manufacturer must revise its label “to include a warning about a clinically
7 significant hazard as soon as there is reasonable evidence of a causal association with a drug; a
8 causal relationship need not have been definitively established.” 21 C.F.R. § 201.57(c)(6).

9
10 45. The warnings section of the label “must identify any laboratory tests helpful in
11 following the patient’s response or in identifying possible adverse reactions. If appropriate,
12 information must be provided on such factors as the range of normal and abnormal values
13 expected in the particular situation and the recommended frequency with which tests should be
14 performed before, during, and after therapy.” *Id.* § 201.57(c)(6)(iii). According to an FDA
15 Guidance for Industry on the warnings and precautions section of the labeling, “[i]nformation
16 about the frequency of testing and expected ranges of normal and abnormal values should also
17 be provided if available.”⁴

18
19 46. Adverse reactions must be added to the label where there “is some basis to believe
20 there is a causal relationship between the drug and the occurrence of the adverse event.” *Id.* §
21 201.57(c)(7).

22
23 47. An August 22, 2008 amendment to these regulations provides that a CBE
24 supplement to amend the labeling for an approved product must reflect “newly acquired

25
26
27 ⁴<https://www.fda.gov/downloads/Drugs/GuidanceComplianceRegulatoryInformation/Guidances/UCM075096.pdf>.

1 information.” 73 Fed. Reg. 49609. “Newly acquired information” is not limited to new data but
2 also includes “new analysis of previously submitted data.” “[I]f a sponsor submits adverse event
3 information to FDA, and then later conducts a new analysis of data showing risks of a different
4 type or of greater severity or frequency than did reports previously submitted to FDA, the
5 sponsor meets the requirement for ‘newly acquired information.’” *Id.* at 49607.

7 48. Under the 1984 Hatch-Waxman Amendments to the Act, Congress sought to
8 expedite the entry of less expensive generic versions of brand name drugs by simplifying the
9 generic approval process. A generic manufacturer seeking to sell a generic version of a brand
10 name drug may file an Abbreviated New Drug Application (“ANDA”), which relies on the brand
11 manufacturer’s safety and efficacy data. The ANDA filer must demonstrate that its proposed
12 generic product is therapeutically equivalent to the brand name drug, meaning that it: (a) contains
13 the same active ingredient(s), dosage form, route of administration, and strength as the brand
14 name drug; and (b) is bioequivalent to the brand drug (i.e., the drugs exhibit the same rate and
15 extent of absorption).

17 49. As a counter-balance to the abbreviated process for the approval of generic drugs,
18 Hatch-Waxman may grant brand manufacturers a period of market exclusivity upon approval of
19 the NDA. For example, Hatch-Waxman grants a five-year period of exclusivity (regardless of
20 any patent protection) to products containing chemical entities not previously approved by the
21 FDA. Under this five-year exclusivity, the FDA cannot even accept an ANDA to make a generic
22 version of the drug for four or five years from NDA approval (depending upon whether the
23 generic asserted that the brand’s patents were invalid or not infringed).

26 50. Hatch-Waxman also streamlined the process for brand manufacturers to attempt
27 to enforce their patents against potential infringement by generic manufacturers. If an ANDA
28

1 contains a certification that the patents the brand has listed in its NDA are invalid or will not be
2 infringed by the ANDA generic product (a “Paragraph IV certification”), the brand manufacturer
3 can automatically delay FDA approval of the generic drug by suing the generic manufacturer for
4 patent infringement. If the brand manufacturer brings a patent infringement action against the
5 generic filer within 45 days of receiving notification of the Paragraph IV certification, the FDA
6 may not grant final approval to the ANDA until the earlier of (a) the passage of two and a half
7 years, or (b) the issuance of a court decision that the patent is invalid or not infringed by the
8 generic manufacturer’s ANDA. 21 U.S.C. § 355(j)(5)(B)(iii).

9
10
11 51. Generic drugs that are therapeutically equivalent to the brand name drug may be
12 automatically substituted for the brand at the pharmacy counter. Due to state automatic
13 substitution laws that permit or require generic substitution, once a generic version of a brand-
14 name drug enters the market, the generic quickly captures the vast majority of the brand’s sales,
15 often obtaining 80% or more of unit sales within the first six months. On average, generics
16 capture 90% of brand unit sales within the first year of generic entry.

17
18 **2. Tenofovir and Gilead’s TDF- and TAF- containing drug products indicated**
19 **for use in treating HIV.**

20 52. Tenofovir (chemical name, 9-(2-Phosphonomethoxypropyl)adenine (“PMPA”))
21 is a type of medicine called a nucleotide analog reverse transcriptase and HBV polymerase
22 inhibitor (“NRTI”).

23 53. In order for HIV to infect a healthy human cell, the virus must convert its
24 ribonucleic acid (“RNA”) based genome into a strand of complementary deoxyribonucleic acid
25 (“DNA”). This process of converting the virus’s RNA into DNA is reverse transcription, and is
26 performed by an enzyme named reverse transcriptase. Reverse transcription occurs inside the
27 human cell that the virus is infecting.
28

1 54. NRTIs prevent the reverse transcriptase from converting its RNA into DNA,
2 preventing the infection of the cell and spread of HIV. In order for NRTIs to stop HIV from
3 infecting a cell, the drug must be absorbed into the cell and “activated” by the cell’s biological
4 machinery. The “activated” form of tenofovir is known as tenofovir-diphosphate (“TFV-DP”).
5

6 55. When used to treat HIV infection, tenofovir must be administered in combination
7 with other anti-HIV drugs, a practice known as “combination antiretroviral therapy” or “cART.”
8 By using a combination of different classes of medications, physicians can customize treatment
9 based on factors including how much virus is in the patient’s blood, the particular strain of the
10 virus, and disease symptoms. The aim of cART is to reduce the viral load—i.e., the amount of
11 virus per unit of blood or plasma, of patients to levels where commercial viral load tests cannot
12 detect the presence of the virus (generally a concentration of lower than 50 HIV-1 RNA copies
13 per mL of plasma). A cART treatment regimen can incorporate multiple standalone pills or a
14 single pill coformulated with all drugs necessary for the regimen.
15

16 56. Gilead did not discover tenofovir. Tenofovir was discovered in the mid-1980s by
17 the collaborative research efforts of scientists in Prague and Belgium. Although the anti-HIV
18 properties of tenofovir were promising, it had a significant downside. When tenofovir is
19 administered by mouth, very little of it is absorbed into the body.
20

21 57. Because an intravenous formulation had little sales potential, Gilead developed a
22 prodrug form of tenofovir that can be taken orally. Prodrugs are pharmacologically inactive
23 compounds that can be more efficiently absorbed into the bloodstream and then converted into
24 the active form of the drug within the body.
25
26
27
28

1 58. One prodrug of tenofovir is tenofovir disoproxil (chemical name,
2 bis(isopropylloxycarbonyloxymethyl)-PMPA or bis-POC PMPA). The fumaric salt of tenofovir
3 disoproxil is tenofovir disoproxil fumarate, commonly known as TDF.
4

5 59. While TDF is able to be taken by mouth, the proportion of tenofovir that enters
6 the cells is relatively low. In order to have the desired therapeutic effect, a high dose of TDF
7 must be administered. The standard dose of TDF for HIV treatment and prevention in adults is
8 relatively large—300 mg taken once a day. A general principle of toxicology is that the “dose
9 makes the poison”—i.e., larger doses are generally associated with higher rates of toxicity and
10 adverse events. Tenofovir is no different.
11

12 60. Gilead has received FDA approval for five TDF-based drugs for the treatment of
13 HIV.
14

15 61. On October 26, 2001, the FDA approved Gilead’s NDA 21356 for Viread (300
16 mg TDF) tablets for use in combination with other antiretroviral agents for the treatment of HIV-
17 1 infection. Gilead submitted limited clinical data supporting approval of the drug. Gilead had
18 not completed Phase III clinical studies. Gilead excluded from its clinical trials people who had
19 serious preexisting kidney dysfunction. And Gilead only studied Viread in treatment-
20 experienced patients (those who had previously been treated for HIV). In 2008, the FDA
21 approved an additional Viread indication for the treatment of Chronic Hepatitis B.
22

23 62. On August 2, 2004, the FDA approved Gilead’s NDA 21752 for Truvada tablets,
24 which is a combination product containing 300 mg TDF (i.e., Viread) and 200 mg emtricitabine,
25 for use in combination with other antiretroviral agents for the treatment of HIV-1 infection in
26 adults. Neither of the active ingredients in Truvada was new. The FDA approved the Truvada
27 application based primarily on data showing the fixed-dose combination drug was bioequivalent
28

1 to its separate components. On July 16, 2012, the FDA approved an additional indication for the
2 use of Truvada in combination with safer sex practices for pre-exposure prophylaxis (PrEP) to
3 reduce the risk of sexually acquired HIV-1 in adults at high risk.

4
5 63. On July 12, 2006, the FDA approved Gilead's NDA 21937 for Atripla tablets,
6 which is a combination product containing 300 mg TDF, 200 mg emtricitabine, and 600 mg
7 efavirenz, for use alone as a complete regimen or in combination with other retroviral agents for
8 the treatment of HIV-1 infection in adults. Gilead submitted no clinical data in support of NDA
9 21937. None of the active ingredients in Atripla were new. Approval was based on a
10 demonstration of bioequivalence between the individual components and the fixed-dose
11 combination.

12
13 64. On August 10, 2011, the FDA approved Gilead's NDA 202123 for Complera
14 tablets, which is a fixed dose combination product containing 300 mg TDF, 200 mg emtricitabine,
15 and 25 mg rilpivirine, for use as a complete regimen for the treatment of HIV-1 infection in
16 treatment-naïve adults (i.e., adults who had not been previously treated for HIV). None of the
17 active ingredients in Complera were new. Gilead submitted no new clinical safety or efficacy
18 trials in connection with NDA 20123. Approval was based on the results of bioequivalence
19 studies comparing the combination product to the individual component drugs. In addition, the
20 primary focus of the FDA's safety and medical review of the Complera NDA was on rilpivirine,
21 since that drug was the most recently approved component of the fixed dose combination
22 Complera tablet.

23
24
25 65. On August 27, 2012, the FDA approved Gilead's NDA 203100 for Stribild, which
26 is a fixed dose combination product containing 300 mg TDF, 200 mg emtricitabine, 150 mg
27 elvitegravir, and 150 mg cobicistat, for use as a complete regimen for the treatment of HIV-1
28

1 infection in treatment-naïve adults. Although elvitegravir and cobicistat had not been previously
2 approved by the FDA, the FDA gave Gilead’s Stribild NDA a 10-month standard review because
3 there were already multiple regimens available for treatment naïve patients including one pill,
4 once-a-day regimens.
5

6 66. Before the FDA approved Viread in 2001, Gilead had discovered another prodrug
7 version of tenofovir, which it originally called GS-7340 and which is now known as tenofovir
8 alafenamide fumarate (“TAF”). TDF and TAF are two prodrug versions of the same parent drug,
9 tenofovir, though TAF requires a dose more than ten times smaller than TDF to achieve the same
10 therapeutic effect.
11

12 67. TAF differs from TDF in its penetration into target cells. Unlike TDF, which is
13 converted into the parent drug tenofovir in the gastrointestinal tract, liver, and blood, TAF is not
14 converted into tenofovir until it has been absorbed by the cell. This allows TAF to be more
15 efficiently absorbed by “target cells”—i.e., cells that HIV infects or “targets”—compared to TDF.
16 This more efficient absorption allows TAF to achieve far greater intracellular concentrations of
17 the activated drug (tenofovir-diphosphate) in target cells than even a dramatically larger dose of
18 TDF. This enhanced efficiency in absorption leads to plasma concentrations of tenofovir that
19 are 90% lower than TDF, while still maintaining intracellular concentrations of activated drug
20 in target cells that is the same or higher than TDF. The lowered plasma concentrations of
21 tenofovir found with TAF result in reduced toxicity compared to TDF, making TAF safer to use
22 than TDF.
23
24

25 68. On November 5, 2015, the FDA approved Gilead’s first TAF-based design—
26 NDA 207561 for Genvoya tablets, a fixed dose combination product which contains 10 mg TAF,
27 200 mg emtricitabine, 150 mg elvitegravir, and 150 mg cobicistat. Genvoya is indicated for the
28

1 treatment of HIV-1 infection in adults and pediatric patients 12 years of age or older who have
2 no antiretroviral treatment history or to replace the current antiretroviral regimen in those who
3 are virologically suppressed (HIV-1 RNA less than 50 copies per mL) on a stable antiretroviral
4 regimen for at least six months with no history of treatment failure and no known substitutions
5 associated with resistance to the individual components of Genvoya. The TDF-based counterpart
6 to Genvoya is Stribild. Genvoya is identical to Stribild except for the substitution of TAF for
7 TDF.
8

9 69. On March 1, 2016, the FDA approved Gilead's NDA 208351 for Odefsey tablets,
10 which is a combination product containing 25 mg TAF, 200 mg emtricitabine, and 25 mg
11 rilpivirine, for use as a complete regimen for the treatment of HIV-1 infection in patients 12
12 years of age and older as initial therapy in those with no antiretroviral treatment history with
13 HIV-1 RNA less than or equal to 100,000 copies per mL; or to replace a stable antiretroviral
14 regimen in those who are virologically-suppressed (HIV-1 RNA less than 50 copies per mL of
15 blood or plasma) for at least six months with no history of treatment failure and no known
16 substitutions associated with resistance to the individual components of Odefsey. The TDF-
17 based counterpart to Odefsey is Complera. Odefsey is identical to Complera except for the
18 substitution of TAF for TDF.
19

20 70. On April 4, 2016, the FDA approved Gilead's NDA 208215 for Descovy tablets,
21 which is a fixed dose combination product containing 25 mg TAF and 200 mg emtricitabine, for
22 use in combination with other antiretroviral agents, for treatment of HIV-1 infection in adults
23 and pediatric patients 12 years of age or older. The TDF-based counterpart to Descovy is Truvada.
24 Descovy is identical to Truvada except for the substitution of TAF for TDF.
25
26
27
28

1 71. Upon information and belief, Gilead has not sought FDA approval of a standalone
2 TAF drug product for the treatment of HIV. Viread, therefore, has no TAF-based counterpart for
3 the treatment of HIV infection. Although the FDA approved Gilead’s NDA 208464 for Vemlidy
4 (300 mg TAF) tablets on November 10, 2016, Gilead only sought approval to market Vemlidy
5 for the treatment of Hepatitis B infection in adults with compensated liver disease and thus
6 cannot be marketed for the treatment of HIV.
7

8 **B. Gilead knew before Viread was approved that TDF posed a significant safety risk.**

9 72. Before Gilead’s first TDF product, Viread, received FDA approval in 2001,
10 Gilead knew that two of its other antiviral drugs that are structurally similar to tenofovir caused
11 significant kidney damage.
12

13 73. Tenofovir is a member of a class of molecules known as “acyclic nucleoside
14 phosphonates.” Two of Gilead’s other antiviral drugs—cidofovir and adefovir⁵—are also acyclic
15 nucleoside phosphonates.
16

17 74. Cidofovir injection, marketed as Vistide, was Gilead’s first commercial product.
18 When the FDA approved Vistide in 1996, it carried a black box warning stating that renal
19 impairment is the drug’s major toxicity and renal failure resulting in dialysis or contributing to
20 death have occurred with as few as one or two doses of Vistide.
21

22 75. In December 1999, Gilead abandoned development of NRTI prodrug adefovir
23 dipivoxil for the treatment of HIV after it proved toxic to patients’ kidneys in the later stages of
24 Phase III clinical trials. In Gilead’s clinical trial GS-408, 59% of patients demonstrated severe
25 kidney toxicity after 72 weeks. One patient in the trial died due to multiorgan failure subsequent
26

27
28 ⁵ Like tenofovir, only a prodrug of adefovir—adefovir dipivoxil—can be effectively administered orally.

1 to kidney failure. Based on this experience, Gilead knew that adefovir dipivoxil was associated
2 with delayed nephrotoxicity—meaning that its toxic effects might not be felt for some time after
3 continued use. Gilead would later develop and market adefovir dipivoxil as Hepsera for
4 treatment of hepatitis B virus infection. Critically, Gilead recognized that if it reduced the dose
5 of adefovir dipivoxil from 120 mg—as used in trial GS-408 for the treatment of HIV—to 10 mg
6 (the dose in Hepsera), an effective dose for hepatitis B virus treatment, the risk of nephrotoxicity
7 is dramatically reduced.
8

9 76. Tenofovir has a nearly identical structure to adefovir, varying only by the
10 presence of a methyl group (i.e., a carbon atom bound to three hydrogen atoms) in tenofovir,
11 which replaces a hydrogen atom in adefovir. As Gilead recognized in its 10-K for the year ending
12 December 31, 2000, due to its experiences with nephrotoxicity in Phase III clinical trials of
13 adefovir dipivoxil, delayed toxicity issues similar to those experienced with adefovir dipivoxil
14 could arise with TDF.
15

16 77. Gilead also knew that while prodrugs allow the drug to be efficiently absorbed
17 into the bloodstream and then converted into an active form within the body, the conversion of
18 the TDF prodrug into free tenofovir outside the cell, and the presence of high levels of free
19 tenofovir in the blood, endangers the kidneys.
20

21 78. The primary purpose of the kidney is to filter out toxins and waste products from
22 the blood, as well as help maintain the delicate balance of water, salts and other compounds in a
23 person's blood. The functional unit of the kidney is the nephron, a microscopic structure that
24 consists of two primary components: a renal "corpuscle" and a renal "tubule." On average, each
25 kidney contains hundreds of thousands to millions of nephrons.
26

27 79. The renal corpuscle is the component of the nephron that directly filters the blood.
28

1 Blood flows through a network of capillaries (small blood vessels) known as the glomerulus.
2 The walls of these capillaries work as a filter, allowing certain compounds, as well as water, to
3 pass through. The fluid that is filtered through the capillary walls in the glomerulus, known as
4 the filtrate, is collected by a structure known as Bowman’s capsule. One of the ways kidney
5 function is measured is by the rate of blood that is filtered by the glomeruli. This is known as the
6 glomerular filtration rate or “GFR.”⁶

8 80. In Bowman’s capsule, the filtrate is collected and drains into the other primary
9 component of the nephron, the tubule. Glomerular filtration is highly effective at removing many
10 toxins, but it also filters out many compounds, like water and electrolytes, that a person needs.
11 In the tubule, the cells lining the tubule put these crucial, non-toxic compounds back into the
12 blood, as well as filter out remaining toxins that glomerular filtration did not remove. After the
13 filtrate exits the tubule, it drains into the bladder. This processed filtrate is urine.

15 81. This system of filtering the blood is extremely important and delicate. TDF
16 primarily damages the nephron tubule, due to hyper-concentration of free tenofovir within the
17 tubule cells of the nephron, which results in cell death or dysfunction. If the tubule cells are
18 dysfunctional or dead, they are unable or less able to perform the vital function of filtering waste
19 and/or toxins and reabsorbing beneficial compounds. Tubular injury can occur without a decline
20
21

24 ⁶ GFR is not measured directly. Physicians typically estimate a patient’s GFR by testing for serum
25 creatinine or by calculating creatinine clearance. Creatinine is a waste product that is produced by the
26 breakdown of muscle tissue and created at a relatively constant rate by the body. The kidneys filter
27 creatinine from the blood into the urine, and reabsorb almost none of it. If the kidney is damaged, the
28 ability of the body to remove creatinine from the blood can be reduced, resulting in high levels of
creatinine in the blood. Serum creatinine is the amount of creatinine in the blood. Creatinine clearance
is the rate at which the kidneys clear creatinine from the blood and is measured using the amount of
creatinine present in urine over 24 hours. As renal function goes down, creatinine clearance also goes
down.

1 in a patient's glomerular filtration rate. Physicians must monitor other markers of kidney
2 function—those that assess tubule function specifically, like serum phosphorus or urine glucose,
3 to assess a patient's true kidney health.

4
5 82. Because tenofovir is renally eliminated, through glomerular filtration and
6 proximal tubular secretion, patients are exposed to an increased concentration of tenofovir as the
7 kidneys become damaged. Because exposure to an increased concentration of tenofovir increases
8 toxicity, patients' kidney function must be monitored to ensure that their kidneys remain healthy
9 enough to receive tenofovir.

10
11 83. Since scientists first synthesized TDF, studies have consistently shown that it
12 could cause significant kidney and bone damage. For example, an animal study published in
13 1999 showed that high doses of tenofovir were associated with significant bone toxicity in both
14 simian immunodeficiency virus (SIV, the non-human primate version of HIV) infected and
15 uninfected rhesus macaques, with a quarter of the treated animals experiencing significant bone
16 toxicity. Gilead's preclinical studies of TDF showed that it could be toxic to kidneys and bones.
17 Preclinical animal studies of TDF showed evidence of renal toxicity and that TDF exposure
18 caused bone toxicity in the form of softening of the bones (osteomalacia) and reduced bone
19 mineral density. Nephrotoxicity in animal models was related to dose as well as to duration of
20 therapy.
21

22
23 84. Gilead also knew that the relatively high dose of TDF needed to achieve the
24 desired therapeutic effect created a greater risk of toxic effects, and that bone and kidney
25 toxicities were even more likely with the long-term use of TDF which was needed to combat a
26 disease with no known cure.
27
28

1 **C. Gilead’s knowledge of TDF toxicity grew as patients’ kidneys and bones were**
2 **damaged by the TDF Drugs.**

3 85. As soon as Gilead began marketing Viread, patients started experiencing the
4 nephrotoxic effects of TDF.

5 86. In November 2001, less than one month after Viread entered the market, the first
6 published case of TDF-associated acute renal failure occurred. Thereafter, additional reports of
7 TDF-associated kidney damage, including but not limited to Fanconi syndrome, renal failure,
8 renal tubular dysfunction, and nephrogenic diabetes insipidus, began to appear in the medical
9 literature. Many of those adverse events occurred in patients without preexisting kidney
10 dysfunction.
11

12 87. Gilead was also seeing renal adverse events in its post marketing safety data. In
13 fact, the most common serious adverse events reported to Gilead were renal events, including
14 renal failure,⁷ Fanconi syndrome,⁸ and serum creatinine increase.
15

16 88. In the first two years Viread was on the market, 40% of Viread adverse events
17 reports received by Gilead were related to the renal/urinary system. This included 49 cases of
18 increased creatinine, 16 cases of hypophosphatemia,⁹ 42 cases of renal insufficiency, 51 cases
19 of acute renal failure, 6 cases of chronic renal failure, and 32 cases of Fanconi syndrome. These
20 numbers are far less than the true incidence of kidney damage experienced by Viread patients
21 during this timeframe because post marketing adverse events are underreported.
22

23
24
25 ⁷ When the kidney cannot filter the blood normally, a patient is usually diagnosed with “renal failure.”

26 ⁸ If damage to the tubule prevents the reabsorption of beneficial molecules from filtrate, the levels of these
27 beneficial compounds can become dangerously low in the blood. This is known as Fanconi syndrome.

28 ⁹ Hypophosphatemia is a low level of phosphorus in the blood, which can indicate that the ability of the
nephron tubule to reabsorb phosphorus from the filtrate is damaged.

1 89. Gilead had to update its Viread labeling at least four times to describe the kidney
2 damage patients experienced when taking TDF:

- 3 a. On December 2, 2002, Gilead added that patients had suffered renal
4 impairment, including increased creatinine, renal insufficiency, kidney
5 failure, and Fanconi syndrome, with Viread use;
6
7 b. On October 14, 2003, Gilead added more kidney disorders, including
8 acute renal failure, proximal tubulopathy,¹⁰ and acute tubular necrosis;¹¹
9
10 c. On May 12, 2005, Gilead added nephrogenic diabetes insipidus;¹² and
11
12 d. On March 8, 2006, Gilead added polyuria¹³ and nephritis¹⁴ to the list of
 renal and urinary disorders that patients had experienced while on TDF.

13 As Gilead knew, injuries were not limited to patients with a history of renal dysfunction
14 or other risk factors.

15 90. Gilead's long-term clinical data also demonstrated that TDF was damaging
16 patients' bones. 48-week data showed greater decreases from baseline in bone mineral density
17 at the lumbar spine and hip in patients taking Viread compared to those receiving other HIV
18 drugs. At 144 weeks, there was a significantly greater decrease from baseline in bone mineral
19

20
21
22
23 ¹⁰ Proximal tubulopathy refers to damage or dysfunction to the portion of the nephron tubule that is closest
to Bowman's capsule.

24 ¹¹ Acute tubular necrosis refers to the death of the cells that line the nephron tubule. This is associated with
25 loss of kidney function.

26 ¹² Nephrogenic diabetes insipidus refers to a condition characterized by the production of a large amount
27 of dilute urine as a result of kidney dysfunction. It is thought to be related to damage to the nephron tubule.

28 ¹³ Polyuria refers to the excessive production of urine.

¹⁴ Nephritis refers to the inflammation of the kidneys.

1 density at the lumbar spine in patients taking Viread compared to those receiving other HIV
2 drugs, as well as significant increases in biochemical markers of bone turnover in patients taking
3 Viread. And once Gilead began conducting clinical trials with Viread in adolescent and pediatric
4 patients, the effects of TDF on adolescent and pediatric patients' bones were similar to the effects
5 seen with adult patients.
6

7 91. After Gilead brought Truvada to market, the medical literature continued to
8 identify cases of TDF-associated kidney damage, including in patients without preexisting renal
9 dysfunction or co-administration with another nephrotoxic drug.
10

11 92. Several new studies presented at the February 2006 Conference on Retroviruses
12 and Opportunistic Infections ("CROI") highlighted the frequency of nephrotoxicity in TDF-
13 treated patients. In one study, CDC investigators analyzed longitudinal data from 11,362 HIV-
14 infected patients, all of whom had GFR > 90mL/min at baseline, and found that treatment with
15 TDF was significantly associated with mild and moderate renal insufficiency. In another,
16 observational study of 497 patients initiating TDF treatment, 17.5% developed renal dysfunction.
17 The most severe declines in renal function were associated with TDF treatment as part of a
18 boosted regimen.
19

20 93. In 2007, Gilead scientists published an article discussing the company's
21 knowledge of TDF safety issues over the first four years of TDF treatment. Gilead reported that
22 0.5% of patients enrolled in a global expanded access program experienced a serious renal
23 adverse event, including acute and chronic renal failure and Fanconi syndrome. A "serious"
24 adverse event meant one resulting in hospitalization or prolongation of hospitalization, death,
25 disability, or requiring medical intervention to prevent permanent impairment. Gilead also
26 reported that through April 2005 the most common serious adverse events reported to Gilead's
27
28

1 post marketing safety database were renal events, including renal failure, Fanconi syndrome, and
2 serum creatinine increase.

3 94. Although this Gilead article demonstrates the company's clear and early
4 knowledge of serious TDF toxicity in a significant number of patients, it downplayed the
5 incidence of TDF-associated renal toxicity. In its Medical Review of the Stribild NDA in 2012,
6 the FDA noted the limitations of Gilead's data, including the short duration of treatment, the
7 voluntary nature of adverse event reporting in some countries, and the fact that Gilead only
8 assessed serious adverse events, and not renal events leading to drug discontinuation or non-
9 serious renal adverse events. According to the FDA, any of these factors may have led to an
10 underestimation of the true incidence of renal events of interest. The FDA similarly questioned
11 Gilead's data on the incidence of renal adverse events based on its post marketing safety database
12 given the voluntary nature of reporting.
13
14

15 95. Moreover, even if Gilead's data accurately captured the percentage of patients
16 experiencing serious renal adverse events (which it did not), it would still represent a very large
17 number of patients who experienced significant health problems due to TDF toxicity. For
18 example, in late 2015, according to data from Symphony Health Solutions, nearly 500,000
19 people in the U.S. were ingesting TDF daily. Using Gilead's numbers, approximately 2,500 of
20 those patients would likely experience severe kidney damage. Now that TDF has been on the
21 market for nearly two decades, many thousands of patients have likely experienced severe TDF-
22 induced kidney damage.
23
24

25 96. In May 2007, Gilead had to update its labeling to recognize that TDF-associated
26 renal damage also caused osteomalacia (softening of the bones) in patients. In November 2008,
27
28

1 Gilead modified the labeling to state that patients taking TDF had experienced osteomalacia due
2 to proximal renal tubulopathy as bone pain, and that it might contribute to fractures.

3 97. In August 2008, Gilead had to update its labeling to recognize finally that TDF
4 caused both “new onset” and “worsening” renal impairment—meaning, as Gilead knew years
5 prior, that TDF was injuring patients’ kidneys even though they had no preexisting renal
6 dysfunction.
7

8 98. During 2009–2011, studies continued to show that TDF caused a significant loss
9 of renal function in HIV-infected patients.
10

11 99. Multiple articles described how the incidence of TDF-induced nephrotoxicity was
12 underreported because studies often excluded patients who were most likely to exhibit
13 nephrotoxic effects, including patients who combined TDF in a ritonavir-boosted regimen or
14 with another nephrotoxic drug, older patients or those with advanced HIV disease, or those with
15 mild baseline renal dysfunction. Notwithstanding selection bias that tended to hide TDF-
16 associated kidney dysfunction, the evidence was clear that TDF caused renal tubular dysfunction
17 in a significant percentage of HIV-infected patients. In April 2012, researchers at the San
18 Francisco Veterans’ Administration Medical Center and the University of California, San
19 Francisco published their analysis of the medical records of more than 10,000 HIV-positive
20 veterans in the national VA healthcare system, which is the largest provider of HIV care in the
21 United States. The study authors found that for each year of tenofovir exposure, risk of protein
22 in urine—a marker of kidney damage—rose 34%, risk of rapid decline in kidney function rose
23 11%, and risk of developing chronic kidney disease rose 33%. The risks remained after the
24 researchers controlled for other kidney disease risk factors such as age, race, diabetes,
25 hypertension, smoking, and HIV-related factors.
26
27
28

1 100. By the time it reviewed the Stribild NDA, the FDA stated that the safety profile
2 of TDF was, by that point, “well-characterized in multiple previous clinical trials and is notable
3 for TDF-associated renal toxicity related to proximal renal tubule dysfunction and bone toxicity
4 related to loss of bone mineral density and evidence of increased bone turnover.”¹⁵
5

6 101. With each passing year and each successive TDF product, Gilead learned even
7 more about TDF’s toxicity. Despite this knowledge, Gilead repeatedly designed the TDF Drugs
8 to contain TDF as the tenofovir delivery mechanism rather than safer TAF.
9

10 **D. Before Gilead developed Stribild, it knew that renal adverse events were more
likely when patients took TDF as part of a boosted regimen.**

11 102. Before Gilead first started marketing Viread, it knew that patients’ exposure to
12 tenofovir increases significantly when tenofovir is co-administered with a ritonavir-boosted
13 protease inhibitor: the maximum concentration of tenofovir increased 31%; the minimum
14 concentration of tenofovir increased 29%; and the area under the curve (the actual body exposure
15 to the drug after dose administration) increased 34%.
16

17 103. In the first few years TDF was on the market, many reported cases of tenofovir-
18 related renal damage involved patients taking TDF with a ritonavir-boosted protease inhibitor—
19 leading authors to conclude that the risk of TDF-associated renal toxicity increased for patients
20 on a boosted regimen. This is consistent with other patient populations at increased risk for renal
21 toxicity, including those with low body weight and those taking another nephrotoxic drug; each
22 is associated with higher levels of tenofovir exposure.
23
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27 ¹⁵ FDA Center for Drug Evaluation and Research Summary Review for NDA 203100 at 10, available at
28 https://www.accessdata.fda.gov/drugsatfda_docs/nda/2012/203100Orig1s000SumR.pdf.

1 104. As Gilead recognized in the Precautions section of the July 1, 2004 Viread label:
2 “[h]igher tenofovir concentrations could potentiate Viread-associated adverse events, including
3 renal disorders.”¹⁶
4

5 105. Gilead further stated: “Atazanavir [another protease inhibitor] and
6 lopinavir/ritonavir have been shown to increase tenofovir concentrations. The mechanism of this
7 interaction is unknown. Patients receiving atazanavir and lopinavir/ritonavir and Viread should
8 be closely monitored for Viread-associated adverse events. Viread should be discontinued in
9 patients who develop Viread-associated adverse events.”¹⁷
10

11 106. Case study authors similarly called for careful monitoring of patients taking TDF
12 in a boosted regimen, given the frequency of renal damage in such patients.

13 107. A 2008 Journal of Infectious Diseases article reported that the odds of developing
14 significant renal function reduction were 3.7 times higher for patients receiving a regimen
15 containing tenofovir plus ritonavir-boosted protease inhibitor than for those receiving tenofovir
16 plus nonnucleoside reverse transcriptase inhibitor-based therapy, even after adjusting for viral
17 load.
18

19 **E. Before Gilead developed each of the TDF Drugs, it knew that TAF was less toxic to**
20 **kidneys and bones than TDF.**

21 108. Before the FDA approved Viread, Gilead had already discovered a different
22 design for an orally available version of tenofovir that is more potent than TDF, meaning that it
23 can be administered at a significantly lower dose with fewer side effects than TDF.
24
25

26
27 ¹⁶ Viread (tenofovir disoproxil fumarate) Tablets label at 17, available at
28 https://www.accessdata.fda.gov/drugsatfda_docs/label/2004/21356slr010_viread_lbl.pdf.

¹⁷ *Id.*

1 109. Unlike TDF, TAF is not converted into tenofovir until it has been absorbed by
2 the cell. As a result, TAF is more efficiently absorbed by the cells HIV targets compared to TDF.
3 This more efficient absorption allows TAF to achieve far greater intracellular concentrations of
4 the activated drug (tenofovir-diphosphate) in target cells than even a dramatically larger dose of
5 TDF, while achieving plasma concentrations of tenofovir that are 90% lower than TDF. The
6 lowered plasma concentrations of tenofovir found with TAF result in reduced toxicity compared
7 to TDF, making TAF safer to use than TDF.
8

9 110. On July 21, 2000, Gilead filed a provisional patent application which described
10 TAF (then called GS-7340) as 2–3 times more potent than TDF while providing 10 times the
11 intracellular concentration of tenofovir than TDF. Gilead also demonstrated that dosing with
12 TAF resulted in dramatically higher concentrations of drug in all organs except the kidneys and
13 the liver, compared with TDF. This suggested that TAF is uniquely able to target cells that HIV
14 infects, while not concentrating in the kidney.
15

16 111. In a 2001 paper, Gilead scientists described the remarkable results achieved when
17 studying the metabolism of TAF in blood. The paper, “Metabolism of GS-7430, A Novel Phenyl
18 Monophosphoramidate Intracellular Prodrug of PMPA, In Blood,” compared the distribution of
19 the active drug tenofovir in blood cells and plasma after exposure to either GS-7430 or tenofovir
20 disoproxil (which was still in clinical development at the time of the study). What Gilead found
21 was that one need only *one thousandth of the dose* of GS-7340 compared to tenofovir to achieve
22 the same level of inhibition of HIV replication in vitro. Gilead also found that one need to use
23 only one tenth the dose of GS-7340 compared to TDF to reach the same levels of active tenofovir
24 inside cells.
25
26
27
28

1 112. Gilead researchers presented the results of its GS-7340 study at a February 2002
2 Conference on Retroviruses. John Milligan, then Gilead’s Vice President of Corporate
3 Development and currently its President and Chief Executive Officer, said that Gilead’s goal
4 with GS-7340 was to deliver a more potent version of tenofovir that can be taken in lower doses,
5 resulting in better antiviral activity and fewer side effects. Milligan said that “there’s a great need
6 to improve therapy for HIV patients.”¹⁸
7

8 113. Gilead’s preclinical studies of TAF also indicated that TAF is less likely to
9 accumulate in renal proximal tubules than TDF, supporting the potential for an improved renal
10 safety profile.
11

12 114. Gilead’s 2001 10-K highlighted the benefits of GS-7340 over Viread: “Both GS
13 7340 and Viread are processed in the body to yield the same active chemical, tenofovir, within
14 cells. However, the chemical composition of GS 7340 may allow it to cross cell membranes
15 more easily than Viread, so that with GS 7340, tenofovir may be present at much higher levels
16 within cells. As a result, GS 7340 may have greater potency than Viread and may inhibit low-
17 level HIV replication in cells that are otherwise difficult to reach with reverse transcriptase
18 inhibitors.”¹⁹
19

20 115. At the end of the first quarter of 2002, Gilead told investors that it had initiated
21 Phase I/II testing of GS-7340. In an earnings call, Gilead stated that it had initiated a dose
22
23
24

25
26 ¹⁸ Special Coverage: 9th Conference on Retroviruses – New drugs, new data hold promise for next decade
27 of HIV treatment, AIDS Alert, May 1, 2002.

28 ¹⁹ Gilead Sciences, Inc. Form 10-K for the fiscal year ended December 31, 2001, at 13, available at
<https://www.sec.gov/Archives/edgar/data/882095/000091205702011690/a2073842z10-k.htm>.

1 escalation study for GS-7340 through which Gilead intended to prove that GS-7340 was more
2 potent than Viread, meaning that it could be administered at a safer, lower dose.

3 116. In an October 28, 2003 earnings call, Gilead told analysts that data from the
4 ongoing Phase I/II study of GS-7340 “look[ed] promising.”²⁰

5
6 117. In December 2003, Mark Perry, then Gilead’s Executive Vice President of
7 Operations, told investors that Gilead was “excited” about GS-7340. Gilead expected GS-7340
8 to achieve “more potency at lower doses and increase the therapeutic index for” tenofovir.²¹ The
9 “therapeutic index” is a comparison of the amount of a therapeutic agent that causes the
10 therapeutic effect compared to the amount that causes toxicity.

11
12 118. In January 2004, Gilead repeatedly referred to the positive results from clinical
13 studies of GS-7340 in calls with analysts and disclosures to the investment industry. On a January
14 29, 2004 earnings call, Gilead stated that, based on these positive results, it was designing a
15 Phase II program for GS-7340 to determine the safety and efficacy of the compound in treatment
16 naïve patients and in highly treatment experienced patients.

17
18 119. At a May 2004 Deutsche Bank Securities Healthcare Conference, Gilead said that
19 it knew GS-7340 could be dosed at a fraction of the Viread dose and give a greater antiviral
20 response.

21
22 120. However, on October 21, 2004, shortly after the FDA approved Truvada, Gilead
23 abruptly announced that it would abandon its GS-7340 design. It stated:

24
25
26 ²⁰ Event Brief of Q3 2003 Gilead Sciences Earnings Conference Call – Final, FD (Fair Disclosure) Wire,
Oct. 28, 2003.

27
28 ²¹ Gilead Sciences at Harris Nesbitt Gerard Healthcare Conference 2003 – Final, FD (Fair Disclosure)
Wire, Dec. 11, 2003.

1 Earlier this year as a result of positive data from a small phase I/II
2 study of GS 7340, we began designing a phase II program to
3 determine the safety and efficacy of the compound in treatment-
4 naive patients and in highly treatment experienced patients. Since
5 that time we have witnessed the increasing use of Viread across all
6 HIV patient populations, and we have also received approval for and
7 launched Truvada.

8 Based on our internal business review and ongoing review of the
9 scientific data for GS 7340, we came to the conclusion that it would
10 be unlikely that GS 7340 would emerge as a product that could be
11 highly differentiated from Viread.²²

12 121. Prior to its October 2004 announcement, Gilead never indicated that there might
13 be an issue with differentiating GS-7340 from Viread or expressed any other negative view of
14 the prospects of GS-7340. To the contrary, Gilead repeatedly touted the positive results of
15 preclinical and clinical studies of GS-7340 and the benefits of GS-7340 over Viread.

16 122. Gilead's "internal business review" was the real driver of its decision to abandon
17 a design it knew to be safer than Viread.

18 123. In May 2005, despite Gilead's misrepresentation that GS-7340 was not worth
19 pursuing, Gilead scientists reported the favorable results they achieved with GS-7340, including
20 its benefits over Viread, in an issue of Antimicrobial Agents and Chemotherapy. Reuters Health
21 News covered the article:

22 After oral administration of GS 7340 to dogs, tenofovir
23 concentrations were 5- to 15-fold higher in lymph nodes than after
24 tenofovir DF administration, the researchers note. Except for kidney
25 and liver, tissue concentrations of tenofovir were generally higher
26 after GS 7340 than after tenofovir DF administration.

27 "The high concentrations of tenofovir observed in lymphatic tissues
28 after oral administration of GS 7340 are expected to result in
29 increased clinical potency relative to tenofovir DF and could have a

30 ²² <https://www.gilead.com/news/press-releases/2004/10/gilead-discontinues-development-of-gs-9005-and-gs-7340-company-continues-commitment-to-research-efforts-in-hiv>.

1 profound effect on the low-level virus replication that occurs in
2 tissues with suboptimal drug exposure during HAART,” the authors
conclude.

3 “With GS 7340,” the researchers add, “it should be possible to
4 reduce the total dose of tenofovir, thereby minimizing systemic
5 exposure, while at the same time increasing antiviral activity.”²³

6 124. Moreover, even though Gilead purportedly abandoned TAF, Gilead filed seven
7 applications for patents on TAF between 2004 and 2005.

8 125. Despite recognizing the safety benefits of TAF, Gilead kept its GS-7340 design
9 on the shelf for years—knowingly exposing patients taking its TDF-containing drug products to
10 greater risks of kidney and bone toxicity.

11 126. It was not until approximately October 2010—*six years* after Gilead shelved its
12 safer tenofovir prodrug and after Gilead designed combination products Truvada and Atripla to
13 contain TDF rather than safer TAF—that Gilead renewed development of the safer TAF design.

14 127. Once Gilead renewed development of its TAF design, it again touted the benefits
15 of TAF over TDF—as if it had never falsely claimed that TAF could not be “highly differentiated”
16 from TDF.

17 128. Despite having discovered the benefits of TAF before 2001, Gilead repeatedly
18 misrepresented TAF as “new.” The benefits of TAF that Gilead described in 2010 and beyond
19 were known to Gilead years earlier. And the clinical results Gilead achieved with TAF would
20 have been achieved years earlier but for Gilead’s decision to slow-walk and withhold the safer
21 TAF design purely for financial gain.
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24

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28 ²³ Novel tenofovir prodrug preferentially targets lymphatic tissue, Reuters Health Medical News, June 1,
2005.

1 129. In an October 19, 2010 earnings call, Gilead's Chief Scientific Officer Norbert
2 Bischofberger explained to investors how GS-7340's safety profile was superior to Viread,
3 particularly with respect to kidney and bone toxicity:
4

5 7340 is a prodrug that actually delivers more active antivirally active
6 components into the compartment in the body where it's really
7 needed which means lymphocytes mostly. What that means is you
8 can take a lower dose, and actually our clinical study would indicate
9 1/6th to 1/10th the Viread dose and you would actually get higher
10 efficacy with less exposure. So we're looking at this to be used in
11 sub population where people have a concern with Viread, and the
12 one with renal impairment, elderly people that have reduced renal
13 function, and the other population will be adults that have
14 preexisting or suspicion of bone disease, osteoporosis, and that's
15 where we are initially going to position the compound.²⁴

16 130. Giving a statement at the Capital Markets Healthcare Conference on March 2,
17 2011, John Milligan, then Gilead's President and Chief Operating Officer, told investors the real
18 reason Gilead previously refused to design its products to contain safer GS-7340—it did not
19 want to hurt TDF sales by stepping on its TDF marketing message:
20

21 One of the reasons why we were concerned about developing 7340
22 was we were trying to launch Truvada versus Epzicom²⁵ at that time.
23 And to have our own study suggesting that Viread wasn't the safest
24 thing on the market, which it certainly was at the time...It didn't
25 seem like the best. It seemed like we would have a mix[ed] message.
26 And in fact that Viread story is split out to be a fairly safe product
27 over the years. There are some concerns still on kidney toxicity and
28 there are some concerns about bone toxicity.²⁶

24 ²⁴ Q3 2010 Gilead Sciences Earnings Conference Call – Final, FD (Fair Disclosure) Wire, Oct. 19, 2010.

25 ²⁵ Epzicom is a combination medication, containing abacavir and lamuvidine, indicated to treat HIV sold
26 by Gilead's competitor GlaxoSmithKline, now Viiv Healthcare, Ltd. The FDA approved both Epzicom
27 and Truvada in August 2004.

28 ²⁶ Gilead Sciences at RBC Capital Markets Healthcare Conference – Final, FD (Fair Disclosure) Wire,
Mar. 2, 2011.

1 131. Milligan called GS-7340 a “kinder, gentler version of Viread.”²⁷

2 132. At the March 14, 2011 Roth Capital Partners Growth Stock Conference, Gilead
3 stated that the ability to dose GS-7340—the “kinder, gentler” version of Viread—lower than
4 Viread was important because GS-7340 is safer, particularly as patients take the medication for
5 the long term.²⁸

7 133. At the NASDAQ OMS 26th Investor Program in June 2011, Gilead described
8 GS-7340 as a “very exciting product” which was then in dosing studies to determine just how
9 low GS-7340 could be dosed. Gilead explained the benefit of lower dosing to aging patients and
10 those who have been on the medication for a long time:

12 And we had recently this year had presented 14-day monotherapy
13 results from a study we had done at 50 and 100 mg of 7340 versus
14 the 300 mg of Viread today. And what we have shown was viral
15 load reductions were greater in the lower doses of 7340 and the
16 plasma tenofovir levels were actually much reduced from what we
17 see with Viread.

18 We’re currently now in a Phase Ib looking at even lower doses. We
19 are studying 8 mg, 25 and 40 mg of GS-7340. This is important
20 because as the age of the AIDS population continues to increase, as
21 the median age is now just about 50 years old, you get issues with
22 aging such as renal function and bone mineral density that can
23 become bigger issues for these patients and we think that it’s a
24 currently unmet medical need to address those concerns of the aging
25 population in HIV.²⁹

26 ²⁷ *Id.*

27 ²⁸ Gilead Sciences at Roth Capital Partners OC Growth Stock Conference – Final, FD (Fair Disclosure)
28 Wire, Mar. 14, 2011.

29 ²⁹ Gilead Sciences Inc. at NASDAQ OMS 26th Investor Program – Final, FD (Fair Disclosure) Wire, June
30 21, 2011.

1 Yet, Gilead knew well before 2010–2011 that people with HIV were living longer lives. Since
2 the introduction of effective combination antiretroviral therapy in late 1995 and early 1996, many
3 people with HIV have lived a normal lifespan.
4

5 134. On January 24, 2012, Gilead announced that it had begun Phase II clinical trials
6 of GS-7340 and identified a dose that is ten times lower than Viread while providing greater
7 antiviral efficacy.

8 135. On October 31, 2012, Gilead announced that a Phase II clinical trial evaluating
9 TAF met its primary objective. The study compared a once-daily single tablet regimen
10 containing TAF 10 mg/elvitegravir 150 mg/cobicistat 150 mg/emtricitabine 200 mg with Stribild
11 (TDF 300 mg/elvitegravir 150 mg/cobicistat 150 mg/emtricitabine 200 mg) among treatment-
12 naïve adults. Compared to Stribild, the TAF-containing regimen demonstrated better markers
13 of bone and kidney effects that were statistically significant. The study showed that TAF is
14 effective at a fraction of the dose of Viread and provides safety advantages.
15

16 136. In January 2013, Gilead began Phase III clinical development of TAF.
17 Announcing the beginning of Phase III development, then-CEO Martin mischaracterized TAF
18 as “new.”³⁰
19

20 137. Gilead finally submitted an application to market its first TAF-containing product,
21 Genvoya, to the FDA on November 5, 2014 (though it could have done so years earlier had it
22 not shelved the safer design to make more money).
23
24
25

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27
28 ³⁰ Gilead Sciences at JPMorgan Global Healthcare Conference – Final, FD (Fair Disclosure) Wire, Jan. 7,
2013.

1 138. When the FDA approved Genvoya on November 5, 2015, John C. Martin, then
2 Chairman and CEO of Gilead, announced that “there is still a need for new treatment options
3 that may help improve the health of people as they grow older with the disease.”³¹ Martin
4 misrepresented that TAF was “new” and concealed that Gilead had known about this safer
5 version of tenofovir for over a decade but purposefully withheld it from the market solely to
6 protect its monopoly profits and extend Gilead’s ability to profit on TAF regimens for the next
7 decade or more.
8

9 **F. Gilead withheld its safer TAF design to protect its TDF sales and extend profits on**
10 **its HIV franchise.**

11 139. Gilead first developed and sought FDA approval for its TDF line of products even
12 though it knew TAF was safer.

13 140. Then Gilead shelved its TAF design in 2004 because it did not want to hurt TDF
14 sales by admitting that TDF is unreasonably and unnecessarily unsafe.

15 141. Gilead continued to withhold its TAF design for the next decade. Gilead knew
16 that by withholding the safer TAF design, it could extend the longevity of its HIV drug franchise
17 and make billions two times over: first, with TDF medications until TDF patent expiration, which
18 would begin by no later than 2018, and second, with TAF medications until TAF patent
19 expiration as late as 2032.
20

21 142. But Gilead also knew that timing was key. While it wanted to delay the TAF-
22 designed products to maximize profits on its TDF Drugs, it also knew that it had to get its TAF-
23 based products on the market sufficiently in advance of TDF patent expiration. Gilead knew that
24
25

26
27
28 ³¹ US FDA approvals Gilead’s Single Table Regimen Genvoya for Treatment of HIV-1 Infection, Business Wire, Nov. 5, 2015.

1 once doctors switched their patients from TDF to TAF, doctors would be highly unlikely to
2 switch their patients back to TDF-based regimens once generic TDF became available. By
3 converting TDF prescriptions to TAF prescriptions (which cannot be automatically substituted
4 at the pharmacy counter with a generic TDF product), Gilead could save a substantial percentage
5 of sales from going generic.
6

7 143. Only once Gilead had realized billions in sales through most of the TDF patent
8 life—having built Viread sales up to \$1.1 billion and the TDF portfolio up to \$11 billion in sales
9 in 2015—did Gilead create TAF-based versions of its prior TDF Drugs and work to convert its
10 TDF Drug sales to TAF drug sales.
11

12 144. Once TAF entered the market, Gilead successfully convinced a large percentage
13 of doctors to switch from TDF-based to TAF-based regimens by highlighting TAF's improved
14 safety profile with respect to bone and kidney toxicity—the very benefits that Gilead could have
15 and should have incorporated into its product design from the beginning but withheld from
16 patients with each successive TDF Drug for over a decade.
17

18 145. In addition, by delaying the filing of an NDA for its first TAF product, for which
19 it received five-year regulatory exclusivity, Gilead knew that it was also delaying the entry of
20 any generic manufacturer who could successfully challenge Gilead's TAF patents as invalid or
21 not infringed. Due to its regulatory exclusivity, no generic manufacturer can even file an ANDA
22 with a Paragraph IV certification seeking to market a generic version of Genvoya until November
23 2019 and then, upon Gilead's suit against the generic, Gilead can automatically delay generic
24 entry by up to an additional 30 months.
25

26 146. Gilead boasted about TAF's potential to extend its HIV franchise, which has been
27 the core of its business.
28

1 147. Milligan told investment analysts in 2010 that the safer TAF-designed products
2 could replace the whole TDF franchise which would provide a “great deal of longevity. . . .”³²
3 Milligan similarly told investors at a Deutsche Bank Securities Inc. Healthcare Conference in
4 May 2011 that TAF was a “new” drug that “could potentially bring quite a bit of longevity to
5 the Gilead portfolio.”³³
6

7 148. As Milligan told analysts at a Goldman Sachs Global Healthcare Conference in
8 June 2011, Gilead would be “offering a product called 7340, which we believe is a lower dose,
9 better safety profile, more potent, differentiated drug relative to Viread. And so, our ability to
10 develop and get that onto the market prior to [TDF] patent expiration will be key to us, to
11 maintain the longevity.”³⁴
12

13 149. Gilead withheld its safer TAF design until it suited Gilead’s bottom line at the
14 expense of patients’ health.

15 **G. Gilead knowingly designed its TDF drugs to be unreasonably dangerous and unsafe**
16 **to patients’ kidneys and bones.**

17 150. Despite knowing that TDF causes kidney and bone damage and that TAF is safe
18 for patients’ kidneys and bones, Gilead designed the TDF Drugs to contain TDF rather than safer
19 TAF as the orally available version of tenofovir.
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25 ³² Gilead Sciences at 22nd Annual Piper Jaffray Healthcare Conference – Final, FD (Fair Disclosure) Wire,
26 Nov. 30, 2010.

27 ³³ Gilead Sciences Inc. at Deutsche Bank Securities Inc. Health Care Conference – Final, FD (Fair
Disclosure) Wire, May 3, 2011.

28 ³⁴ Gilead Sciences Inc. at Goldman Sachs Global Healthcare Conference – Final, FD (Fair Disclosure)
Wire, June 7, 2011.

1 151. In addition to withholding the safer TAF design of Stribild, Gilead made Stribild
2 even more dangerous to patients when it formulated the drug to include 300 mg TDF with
3 cobicistat.

4 152. Stribild is a fixed dose combination containing 300 mg TDF, emtricitabine,
5 elvitegravir, and cobicistat. Elvitegravir is an integrase strand transfer inhibitor (INSTI).
6 Cobicistat has no antiretroviral effect; it is a pharmacoenhancer that increases the plasma
7 concentrations of elvitegravir. Regimens that include a pharmacoenhancer like cobicistat are
8 called “boosted” regimens.
9

10 153. Gilead’s early development of elvitegravir used ritonavir as the boosting agent.
11 Gilead knew before Viread entered the market in 2001 that coadministration of TDF with
12 ritonavir-boosted lopinavir significantly increased tenofovir concentrations. By 2004, the Viread
13 label warned doctors to carefully monitor patients taking both TDF and ritonavir/lopinavir. And
14 scientific literature published years before Gilead developed Stribild indicated that renal toxicity
15 associated with TDF was more frequent in patients receiving TDF in combination with boosted
16 protease inhibitors.
17

18 154. Although Gilead ultimately replaced ritonavir with cobicistat as the boosting
19 agent in Stribild, the two boosters are structurally similar. Gilead learned during development of
20 Stribild that tenofovir levels in patients receiving Stribild (TDF with cobicistat) were similar to
21 the tenofovir levels experienced in patients who took TDF in combination with a ritonavir-
22 boosted protease inhibitor. Gilead knew that tenofovir levels are 25–35% higher when
23 combining TDF in a boosted regimen.
24

25 155. Despite knowing that combining TDF with cobicistat would significantly
26 increase tenofovir levels in patients’ blood, Gilead did not reduce the dose of TDF when it
27
28

1 formulated Stribild. Gilead’s Stribild clinical trials showed an increased rate of serious renal
2 adverse events that led to treatment discontinuation. Stribild is even more toxic to patients’
3 kidneys and bones than unboosted TDF.
4

5 156. When Gilead formulated its first TAF-based drug, Genvoya—which was Stribild
6 with TAF in place of TDF—Gilead reduced the dose of TAF to account for the fact that cobicistat
7 increases tenofovir concentrations. A Phase I TAF dosing trial showed that TAF 25 mg was the
8 optimal dose to achieve activity similar to a 300 mg dose of TDF. When formulating Genvoya,
9 however, Gilead further reduced the TAF dose to 10 mg because, when given with cobicistat,
10 TAF 10 mg achieves exposure similar to TAF 25 mg when given without cobicistat.
11

12 157. Gilead knew to reduce the dose of TAF to 10 mg when given with cobicistat
13 before Gilead sought FDA approval for Stribild. Pursuant to Gilead’s Phase I study GS-US-311-
14 0101, conducted between June 6, 2011 and August 31, 2011, Gilead determined that co-
15 administration of TAF with cobicistat significantly increased the body’s exposure to TAF and
16 active tenofovir. It found that the body’s drug exposure across time (known as the “area under
17 the curve” in pharmacokinetic parlance) increased 2.7-fold with respect to TAF and 3.3-fold with
18 respect to tenofovir when given with cobicistat. Gilead addressed this drug interaction by
19 reducing the dose of TAF from 25 mg to 10 mg in the Genvoya tablet. When Gilead began its
20 study GS-US-292-0103 on October 5, 2011, it used a TAF dose of 10 mg in the Genvoya
21 combination because “the TAF dose is 10 mg when combined with COBI in the [fixed dose
22 combination] versus 25 mg when not combined with COBI.”³⁵
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28 ³⁵ FDA Center for Drug Evaluation and Research, Genvoya NDA 207561 Clinical Pharmacology and
Biopharmaceutics Review(s) at 32, available at
https://www.accessdata.fda.gov/drugsatfda_docs/nda/2015/207561Orig1s000ClinPharmR.pdf.

1 158. Critically, Gilead reduced the TAF dose when formulating Genvoya even though
2 patients' plasma exposure to tenofovir when taking TAF is already significantly less than their
3 tenofovir exposure when taking TDF due to TAF's enhanced entry and absorption into target
4 cells.
5

6 159. Moreover, in July 2011, months before Gilead submitted its Stribild NDA to the
7 FDA, Gilead sought FDA approval of reduced doses of TDF (Viread) in 150 mg, 200 mg, and
8 250 mg strengths for the treatment of HIV-1 infection in pediatric patients ages 2-12. That same
9 month, Gilead also sought approval of Viread 40 mg oral powder for the treatment of HIV-1
10 infection in pediatric patients 2 years and older.³⁶ The FDA approved the lower dosage strength
11 TDF tablets and oral powder in early January 2012—over six months before the FDA approved
12 the Stribild NDA. There was no reason Gilead could not have similarly reduced the dose of TDF
13 in Stribild—when it knew that failing to reduce the dose would increase the drug's toxicity.
14

15 160. As a direct result of Gilead's decision not to use a safer design, Stribild proved to
16 be toxic to patients' kidneys and bones.
17

18 161. In the clinical trials of Stribild over 48 weeks, eight patients in the Stribild group
19 compared to one in the comparator groups discontinued the drug study due to renal adverse
20 events, including kidney failure and Fanconi Syndrome. Four of these patients developed
21 laboratory findings consistent with proximal renal tubular dysfunction. The laboratory findings
22 in these four subjects improved but did not completely resolve upon discontinuation of Stribild.
23 The signature toxicity of the Stribild group was proximal renal tubular dysfunction.
24

25
26
27
28 ³⁶ In the EU, Gilead recommends that adults with creatinine clearance below 50 mL/min take Viread oral powder to reduce their doses of TDF.

1 162. The FDA’s Medical Review described the notable adverse events that led to study
2 discontinuation more frequently in the Stribild group as a “constellation of renal [Adverse
3 Events] (e.g. renal failure, Fanconi syndrome, and increased blood creatinine).”³⁷
4

5 163. According to the FDA, the “most important safety risks of Stribild use are
6 associated with two key toxicities: renal adverse events (particularly proximal renal tubular
7 dysfunction) and bone toxicity. Both of these events have previously been associated with use
8 of TDF”³⁸
9

10 164. The FDA noted that “published literature suggests that the renal toxicity
11 associated with TDF may be more frequent in patients receiving TDF in combination with PIs,
12 including ritonavir,”³⁹ and the “review team remains concerned that COBI may exacerbate the
13 known renal toxicity associated with TDF.”⁴⁰ In its Summary Review of the Stribild NDA, the
14 FDA concluded: “it appears that the combination of COBI with TDF may have more renal
15 toxicity than TDF alone as highlighted in the clinical reviews and the renal consult.”⁴¹ The FDA
16 expressed concern that the data reviewed for the Stribild NDA represented an increased hazard
17 signal even compared to regimens containing TDF combined with another boosting agent.
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22 ³⁷ FDA Center for Drug Evaluation and Research Stribild NDA 203100 Medical Review at 9, available at
23 https://www.accessdata.fda.gov/drugsatfda_docs/nda/2012/203100Orig1s000MedR.pdf.

24 ³⁸ FDA Center for Drug Evaluation and Research Stribild NDA 203100 Cross Discipline Team Member
25 Review at 17, available at
https://www.accessdata.fda.gov/drugsatfda_docs/nda/2012/203100Orig1s000CrossR.pdf.

26 ³⁹ *Id.* at 18.

27 ⁴⁰ *Id.*

28 ⁴¹ FDA Center for Drug Evaluation and Research Stribild NDA 203100 Summary Review at 16,
available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2012/203100Orig1s000SumR.pdf.

1 165. Due to Stribild’s renal toxicity, Stribild use is restricted in patients with impaired
2 renal function. Stribild’s label states that doctors should not initiate Stribild in patients with
3 estimated creatinine clearance below 70 mL per minute, and Stribild should be discontinued if
4 estimated creatinine clearance declines below 50 mL per minute as dose interval adjustment
5 cannot be achieved. Moreover, in the EU—though not in the U.S. —Gilead warns doctors that
6 Stribild should not be initiated in patients with creatinine clearance below 90 mL per minute
7 unless, after review of all available treatment options, it is considered that Stribild is the preferred
8 treatment for the individual patient.
9

10 166. Gilead’s post-approval Stribild data continued to show renal adverse effects. In
11 the clinical trials of Stribild over 96 weeks, two additional Stribild patients discontinued the
12 study due to a renal adverse reaction. In the clinical trials of Stribild over 144 weeks, three
13 additional Stribild patients discontinued the study due to a renal adverse reaction. In addition,
14 one patient who received ritonavir-boosted atazanavir plus Truvada (i.e., a boosted TDF
15 regimen) in the comparator group developed laboratory findings consistent with proximal renal
16 tubular dysfunction leading to drug discontinuation after week 96.
17

18
19 **H. Gilead obtained FDA approval for its TAF-based products by relying on studies**
20 **demonstrating TAF’s superiority over TDF.**

21 167. In seeking FDA approval of its first TAF-based antiviral drug product, Genvoya,
22 Gilead told the FDA that TAF has better entry and concentration in HIV-target cells than TDF,
23 thereby allowing the administration of smaller doses and reducing systemic tenofovir exposure,
24 renal toxicity and bone effects, without sacrificing efficacy.
25

26 168. Gilead established during Phase I clinical development of TAF that doses as low
27 as 8 to 25 mg of TAF had antiviral activity comparable to the approved dose of TDF 300 mg.
28 Gilead selected the 25 mg TAF dose as the optimal dose for Phase 2 and 3 studies based on its

1 antiviral activity. Gilead included TAF 10 mg in Genvoya because it provides similar exposures
2 to TAF 25 mg when coadministered with cobicistat.

3
4 169. Gilead supported the safety and efficacy of Genvoya with two clinical trials that
5 compared Genvoya to its TDF-containing counterpart, Stribild. In those studies, a 10 mg oral
6 dose of TAF in Genvoya resulted in greater than 90% lower concentrations of active tenofovir
7 in plasma as compared to a 300 mg oral dose of TDF in Stribild. Due to these lower plasma
8 concentrations, Gilead expected that the kidney and bone toxicities associated with TDF would
9 occur at a lower rate with TAF. And, as expected, the trials showed that rates of biomarkers for
10 tenofovir-induced renal and bone toxicities were less with Genvoya than Stribild.

11
12 170. In seeking FDA approval of Genvoya in 2014, Gilead relied on TAF data obtained
13 by Gilead more than a decade earlier—before the company abruptly shelved its TAF design in
14 pursuit of more money. Gilead submitted in its Genvoya NDA data from: (a) early clinical
15 development showing that TAF provided greater intracellular distribution of tenofovir yielding
16 lower plasma tenofovir levels than TDF; (b) preclinical studies that indicated TAF is less likely
17 to accumulate in renal proximal tubules, supporting the potential for an improved renal safety
18 profile; and (c) Phase I dosing studies supporting doses of TAF far lower than the standard 300
19 mg dose of TDF.
20

21
22 171. Reviewing these studies, the FDA stated that: “Based on the design of the pivotal
23 clinical trials, safety can be directly compared between TAF (Genvoya) and TDF (as Stribild) in
24 subjects initiating treatment.”⁴² According to the FDA, the studies showed that “the rates of
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28 ⁴² FDA Center for Drug Evaluation and Research Genvoya NDA 207561 Summary Review at 10,
available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2015/207561Orig1s000SumR.pdf.

1 signature TFV [tenofovir] toxicities related to bone mineral density and renal laboratory
2 parameters were lower [than TDF], likely due to the fact that the TAF prodrug yields lower
3 plasma concentrations of TFV.’⁴³

4
5 172. As a result of its improved renal safety profile over TDF, Gilead’s TAF-
6 containing products are better tolerated by patients with renal impairment.

7 173. For example, Genvoya requires no dosage adjustment for patients with creatinine
8 clearance greater than or equal to 30 mL per minute, whereas its TDF-containing counterpart
9 Stribild is not recommended for patients with creatinine clearance below 70 mL per minute and
10 Stribild should be discontinued if creatinine clearance falls below 50 mL per minute as dose
11 interval adjustment cannot be achieved. Due to its superior safety profile, Genvoya has an
12 expanded indication for renally impaired individuals with creatinine clearance greater than or
13 equal to 30 mL per minute.

14
15 174. As a result of its improved bone toxicity safety profile over TDF, the labels for
16 Gilead’s TAF-containing products no longer include bone effects in the Warnings and
17 Precautions sections of those labels.

18
19 175. The FDA agreed that bone effects need only be displayed in the Adverse Events
20 section of TAF drug labeling because “[w]ith respect to bone toxicity, TAF appears to have
21 substantially less of an adverse effect on bone mineral density (BMD) than TDF.’⁴⁴

22
23 176. Gilead removed bone toxicity from the Warnings and Precautions sections of the
24 Genvoya label in December 2016 and from the Odefsey and Descovy labels in 2017. Bone

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27 ⁴³ *Id.* at 15.

28 ⁴⁴ FDA Center for Drug Evaluation and Research Vemlidy NDA 208464 Summary Review at 5,
available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2016/208464Orig1s000SumR.pdf.

1 toxicity remains in the Warnings and Precautions sections of the labels of Gilead’s TDF Drugs
2 to this day.

3 **I. Gilead markets TAF as superior to TDF.**

4 177. Gilead’s TAF-based product websites, including the Genvoya site, market the
5 TAF-based drugs as superior to Gilead’s TDF-containing products with respect to kidney health.
6 Gilead recognizes that: “Kidneys play a key role in keeping you healthy, working around the
7 clock to remove waste from your blood. That’s why it’s so important to take care of them,
8 especially if you have HIV-1.”⁴⁵ Gilead states that the TAF-based products have “less impact on
9 kidney lab tests” than other approved HIV-1 treatments, including Stribild, Atripla, and Truvada.
10 The website also highlights that unlike its TDF products, the TAF-based products are “FDA-
11 approved for people with mild-to-moderate kidney problems and can be used in some people
12 with lowered kidney function without changing the dose.”⁴⁶

15 178. Gilead’s TAF-based product websites, including the Genvoya site, market the
16 TAF-based drugs as superior to Gilead’s TDF-containing products with respect to bone health.
17 Gilead recognizes that: “Because HIV-1 medicines may impact your bones, it’s important to
18 protect your bone health. If you’re under 30 years of age, you’re still developing bone mass. If
19 you’re over 30, your bones have fully developed and it’s important to try to maintain them.”⁴⁷
20 The site touts clinical studies which demonstrate that the TAF-containing products “had less
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26 ⁴⁵ See <https://www.genvoya.com/hiv-kidney-bone-health>.

27 ⁴⁶ *Id.*

28 ⁴⁷ *Id.*

1 impact on hip and lower spine bone mineral density than the other approved HIV-1 treatments,”
2 including Stribild, Atripla, and Truvada.⁴⁸

3 179. Gilead also touts TAF as safer than TDF to scientists, clinical investigators, and
4 doctors attending the annual Conference on Retroviruses and Opportunistic Infections (“CROI”).
5

6 180. In 2015, Gilead scientists presented to CROI attendees data evaluating the safety
7 and efficacy of Genvoya in patients with mild to moderate renal impairment. Gilead stated that
8 “TDF has been associated with clinically significant renal and bone toxicity,” and “[r]elative to
9 TDF 300 mg, TAF at an equivalent dose of 25 mg has 90% lower circulating plasma TFV, while
10 maintaining high antiviral activity.”⁴⁹ This first study of a single-tablet antiviral regimen without
11 dose adjustment in patients with mild to moderate renal impairment demonstrated the efficacy
12 and renal and bone safety of Genvoya in this patient population.
13

14 181. In 2016, Gilead scientists presented to CROI attendees data evaluating the renal
15 safety of TAF in patients with a high risk of kidney disease. Gilead stated that TDF “has been
16 associated with an increased risk of [chronic kidney disease]” and “[d]ue to a 91% lower
17 plasma tenofovir level, tenofovir alafenamide (TAF) relative to TDF has demonstrated a
18 significantly better renal safety profile and no discontinuations due to renal adverse events
19 through 2 years in 2 randomized, double-blind studies . . . comparing TAF to TDF”⁵⁰ With
20 respect to high risk renal patients, Gilead concluded that “[a]ntiretroviral-naïve adults with both
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26 ⁴⁸ *Id.*

27 ⁴⁹ <http://www.croiconference.org/sites/default/files/posters-2015/795.pdf>.

28 ⁵⁰ <http://www.croiconference.org/sites/default/files/posters-2016/681.pdf>.

1 high and low risk for [chronic kidney disease] treated with TAF had more favorable renal
2 outcomes compared to those treated with TDF.”⁵¹

3
4 182. Gilead also presented at the 2016 CROI data demonstrating that TAF is safer to
5 kidneys than TDF in the longer-term. Showing data through 96 weeks, Gilead concluded that
6 “[c]linically significant renal events were less frequent in patients receiving” TAF vs. TDF and
7 these “data provide further support for the improved renal safety profile of TAF compared with
8 TDF.”⁵²

9
10 183. In 2017, Gilead scientists presented to CROI attendees data showing that
11 switching patients with low bone mineral density from a TDF-based to a TAF-based regimen
12 results in increased BMD and a reversion from osteoporosis, leading Gilead to conclude that
13 “[s]witching from TDF to TAF may be an important treatment strategy to increase bone mineral
14 density in those at the highest fracture risk.”⁵³

15
16 184. Also, in 2017, Gilead scientists presented to CROI attendees 144-week data
17 establishing the superiority of TAF over TDF with respect to efficacy as well as kidney and bone
18 safety. At week 144, TAF: was “superior to [TDF] on virologic efficacy,” had “significantly less
19 impact than [TDF] on renal biomarkers,” and had “significantly less impact than [TDF] on
20 BMD.”⁵⁴

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25 ⁵¹ *Id.*

26 ⁵² <http://www.croiconference.org/sites/default/files/posters-2016/682.pdf>.

27 ⁵³ http://www.croiconference.org/sites/default/files/posters-2017/683_Brown.pdf.

28 ⁵⁴ http://www.croiconference.org/sites/default/files/posters-2017/453_Arribas.pdf.

1 185. In 2018, Gilead scientists presented to CROI attendees 96-week data that showed
2 that switching to a TAF-based regimen resulted in “significant increases in bone mineral density
3 at hip and spine” and “improved biomarkers of renal tubular function.”⁵⁵
4

5 186. Gilead’s sales force has used data showing the superior safety profile of TAF over
6 TDF to convince doctors to switch patients from TDF-based to TAF-based products.

7 187. Gilead President and COO Milligan told analysts during a November 10, 2015
8 Credit Suisse Healthcare Conference that he expected Gilead’s sales representatives to be
9 successful in switching the market from TDF to Genvoya based on favorable data showing the
10 benefits of TAF over TDF. Milligan viewed switching patients from Stribild to Genvoya as “the
11 most likely thing to happen very commonly, because it’s very seamless for the patient. You’re
12 not really changing much; you’re just getting a better version of Stribild.”⁵⁶ Milligan also touted
13 the benefit of switching Atripla patients, who, at that point, had a decade of TDF toxicity buildup,
14 to Genvoya, which, he said, gives patients the benefits of TDF with a better safety profile.
15

16 188. In order to prevent or combat the cumulative buildup of kidney and bone toxicity
17 associated with TDF (which Gilead itself caused by withholding the safer TAF design), Gilead’s
18 message was: “if you’re a new patient, start with a TAF-based single-tablet regimen, because
19 that’s going to be highly efficacious and very safe and very tolerable for long-term usage. And
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26 ⁵⁵ http://www.croiconference.org/sites/default/files/posters-2018/1430_Mills_504.pdf.

27 ⁵⁶ Gilead Sciences Inc. at Credit Suisse Healthcare Conference – Final, FD (Fair Disclosure) Wire, Nov
28 10, 2015.

1 if you're on a Viread-based regimen, it's a great idea to convert, switch, upgrade to a TAF-based
2 regimen as soon as possible."⁵⁷

3
4 189. According to Milligan, Genvoya was the most successful launch ever for an HIV
5 therapy. After six months on the market, Genvoya was the most prescribed regimen for
6 treatment-naïve and switch patients.

7
8 190. Gilead's conversion strategy continued with FDA approval of Gilead's
9 subsequent TAF-based products. As Milligan stated in March 2016, the marketplace was moving
10 to TAF because patients need the safest possible medication:

11 [A]s I look at TAF right now there's a very strong medical rationale
12 for TAF versus Viread. And so what we're seeing in the marketplace
13 with the launch of Genvoya and then with the recent approval of
14 Odefsey is the desire to move patients from a TDF containing
15 regimen to a TAF containing regimen. . . it's very interesting that
16 the field wants to move to the safest medication, I think should move
17 to the safest medication because it's a great opportunity for patients
18 to stay on care for another 10 to 20 years which is really where we're
19 at with most of these patients. They're going to need decades more
20 care and so you need the gentlest, safest option for patients...⁵⁸

21
22 191. Gilead's 2017 Annual Report attributes strong growth in its HIV business to
23 "widespread physician acceptance and uptake" of the TAF-based regimens.⁵⁹

24
25 192. In January 2018, Milligan stated that "physicians and patients prefer TAF
26 dramatically over our TDF-containing backbones," noting that its TAF-based products had
27

28 ⁵⁷ Gilead Sciences Inc. at Piper Jaffray Healthcare Conference – Final, FD (Fair Disclosure) Wire, Dec. 1, 2015.

⁵⁸ Gilead Sciences Inc. at Barclays Global Healthcare Conference – Final, FD (Fair Disclosure) Wire, Mar. 15, 2016.

⁵⁹ Gilead Sciences 2017 Year in Review at 7, available at <https://www.gilead.com/-/media/files/pdfs/yir-2017-pdfs/final-year-in-review426.pdf?la=en&hash=E86C6471302682C56A548CC42342AFC4>.

1 achieved more than 56% of the market share of its TDF-containing regimen.⁶⁰ TAF-based
2 products now make up at least 74% of Gilead’s TDF- and TAF-based drug products for HIV
3 treatment.

4 193. Gilead could have and should have incorporated the benefits of TAF, which
5 doctors and patients “prefer dramatically” over TDF, into its products years earlier.

6 194. Gilead funded a 2018 study, Baumgardner, J., *et al.*, “Modeling the impacts of
7 restrictive formularies on patients with HIV,” that highlights the damage Gilead did by
8 withholding TAF products from the market. The authors found that a restrictive drug formulary
9 design,⁶¹ which restricts access to TAF or TDF-sparing regimens (other antiviral drugs, abacavir,
10 lamuvidine, and douletegravir), forcing more people to use TDF-containing regimens, would
11 cause 171,500 more cumulative bone and renal events and 16,500 more deaths by 2025
12 compared to an open formulary design which permitted patients to start on TAF. Gilead itself
13 prevented patients from taking TAF for more than a decade—longer than the period covered by
14 the 2018 study. Gilead likely caused even more deaths and injuries as a result of its callous
15 decision to withhold the safer TAF drugs.

16 **J. Gilead failed to adequately warn about the risks of TDF.**

17 195. In addition to withholding a safer TAF-based design despite knowing the risk its
18 TDF Drugs posed to patients’ kidneys and bones, Gilead failed to adequately warn physicians
19 and patients about the risks and safe use of TDF.
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27 ⁶⁰ Gilead Sciences Inc. at JPMorgan Healthcare Conference – Final, FD (Fair Disclosure) Wire, Jan. 8,
28 2018.

⁶¹ A drug formulary is a list of an insurer’s covered drugs and is designed to save money.

1 **1. Gilead failed to adequately warn doctors about the risks of TDF.**

2 196. Because tenofovir is primarily cleared out of the body by the kidneys, a patient
3 experiences even greater exposure to tenofovir as the kidneys become impaired—causing even
4 greater harm. As a result, early detection is key to preventing serious, potentially irreversible
5 renal injury. Frequent monitoring for TDF-induced toxicity is also critical because patients are
6 typically asymptomatic in the early stages. Gilead, however, downplayed the risks of TDF and
7 the need to carefully monitor all patients in order to inflate sales.
8

9 197. During the first years Viread was on the market, Gilead relied on Viread sales for
10 a significant portion of its operating income. For 2002, Viread’s first full year on the market,
11 Viread sales comprised 53% of Gilead’s total product sales. In 2003, Viread accounted for 68%
12 of Gilead’s total product sales.
13

14 198. Gilead stated in its 2002 10-K that its operations would suffer if Viread did not
15 maintain or increase its market acceptance. Gilead also stated that if additional safety issues were
16 reported for Viread, this could “significantly reduce or limit our sales and adversely affect our
17 results of operations.”⁶² Gilead made similar statements in its 2003 and 2004 10-K filings.
18

19 199. To make sure that safety issues did not depress or slow the growth of Viread sales,
20 which were crucial to Gilead’s operations, Gilead dramatically increased its sales force and
21 marketing budget, and trained its sales representatives to misrepresent Viread’s safety profile.
22 At the direction of Gilead’s senior management, Gilead representatives told doctors that Viread
23 was a “miracle drug,” “extremely safe,” and “extremely well-tolerated” with “no toxicities.”
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26

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28 ⁶² Gilead Sciences, Inc. Form 10-K for the fiscal year ended Dec. 31, 2002 at 24 available at
<https://www.sec.gov/Archives/edgar/data/882095/000104746903008695/a2105292z10-k.htm>.

1 Gilead’s sales representatives did not tell doctors the facts: that Viread posed significant risks to
2 patients’ kidneys and bones.

3 200. According to a 2009 shareholder lawsuit filed against Gilead, Gilead’s then-Chief
4 Executive Officer John C. Martin frequently referred to Viread as a “miracle drug” at sales force
5 meetings. According to a former employee, Gilead was trying to overcome the perception in the
6 medical community that Viread was like Gilead’s previous HIV drugs and would likely cause
7 kidney damage.
8

9 201. On March 14, 2002, FDA sent Gilead a Warning Letter admonishing Gilead for
10 engaging in promotional activities that contained false and misleading statements in violation of
11 the Federal Food, Drug and Cosmetic Act. The FDA stated that Gilead unlawfully minimized
12 Viread’s risks, including with respect to kidney toxicity, and overstated its efficacy.
13

14 202. Despite this warning, Gilead continued to unlawfully promote Viread by
15 minimizing its safety risks. During a June 2003 sales force training, Gilead instructed sales
16 representatives to respond to anticipated physician concerns about Viread’s nephrotoxicity by
17 downplaying that many patients taking Viread had experienced the adverse effects of kidney
18 toxicity—some of them severe—including but not limited to renal failure, acute renal failure,
19 Fanconi syndrome, proximal tubulopathy, increased creatinine, and acute tubular necrosis.
20 Gilead’s sales representatives omitted this material information from their sales presentations in
21 order to drive sales.
22

23 203. The FDA issued another Warning Letter to Gilead on July 29, 2003, stating that
24 Gilead’s sales representatives had repeatedly omitted or minimized material facts regarding the
25 safety profile of Viread. Among other things, the FDA required Gilead to retrain its sales force
26 to ensure that Gilead’s promotional activities complied with the Federal Food, Drug and
27
28

1 Cosmetic Act and accompanying regulations. But Gilead had achieved its goal: rapidly increased
2 Viread sales.

3 204. In subsequent years, Gilead continued to downplay the risks of TDF-induced
4 toxicity when promoting its TDF Drugs to doctors by withholding information about the
5 frequency and severity of adverse kidney and bone events; dismissing case reports of acute renal
6 failure and other TDF-associated adverse events as purportedly unavoidable side effects of
7 tenofovir in an otherwise “safe” drug; and failing to tell doctors to monitor patients for drug-
8 induced toxicity using more sensitive markers of kidney function.
9

10 205. In addition to omitting crucial facts about the safety profile of TDF when
11 promoting TDF to doctors, Gilead also downplayed the importance of patient monitoring in its
12 TDF Drug labeling despite the importance of early detection of TDF-induced toxicity. The
13 dangerous inadequacies in Gilead’s drug labeling were compounded by the misleading
14 marketing messages it gave to doctors.
15

16 206. From Viread’s product approval on October 26, 2001, through May 20, 2007,
17 Gilead’s TDF labeling failed to warn doctors that all patients needed to be monitored for adverse
18 kidney effects. During this time, Gilead only recommended monitoring patients taking TDF
19 Drugs for renal adverse effects if patients were at risk for, or had a history of, renal impairment
20 or if they were taking another nephrotoxic drug. This monitoring recommendation was woefully
21 inadequate because, as Gilead was well aware, TDF-associated renal toxicity had harmed
22 patients who were not at risk for, or did not have a history of, renal impairment.
23

24 207. Gilead failed to include any warning about the need to monitor bone effects until
25 October 14, 2003, and that warning was limited to patients with certain risk factors. Since then,
26 Gilead has only suggested that doctors monitor, and only informs patients that monitoring may
27
28

1 be necessary, for patients with certain risk factors for bone adverse effects. Gilead's inadequate
2 kidney monitoring warnings also prevented doctors from detecting early signs of kidney damage
3 that can lead to bone density loss.

4
5 208. Gilead failed to warn about the need for universal monitoring even though it knew
6 that all patients taking TDF are at risk for renal and bone adverse effects.

7
8 209. Gilead failed to warn about the need for universal monitoring even after patients
9 without preexisting risk factors experienced kidney and bone effects.

10
11 210. Gilead failed to warn about the need for universal renal monitoring even though
12 patients with a certain level of renal impairment should not take its TDF products or, if TDF
13 products are to be administered to certain renally impaired patients, the dosing interval must be
14 adjusted. The Viread and Truvada labels require a dosing interval adjustment for patients with
15 creatinine clearance of 30–49 mL per minute, and Atripla and Complera cannot be taken by
16 patients with a creatinine clearance of less than 50 mL per minute. Frequent monitoring of all
17 patients' kidney function is necessary to ensure that patients' kidneys are healthy enough to
18 continue treatment or patients receive a needed dose interval adjustment.

19
20 211. Presented with signs of nephrotoxicity, physicians could have weighed further
21 treatment options, such as increased monitoring, less frequent dosing, or drug discontinuation,
22 before the damage manifested, worsened, or became irreversible. By failing to warn doctors to
23 monitor all patients for TDF-associated toxicity, Gilead delayed the diagnosis of TDF-associated
24 harm, causing or enhancing injuries that would have been prevented or lessened through early
25 detection.

26
27 212. On May 21, 2007, Gilead added to the Viread label a recommendation that
28 doctors calculate creatinine clearance (one measure of kidney function) in all patients before

1 initiating treatment with a TDF-based product and as clinically appropriate during therapy.
2 Gilead recommended monitoring of creatinine clearance and serum phosphorus only for patients
3
4 at risk for renal impairment.⁶³
5

6 213. The “all patients” monitoring recommendation for Viread, Truvada, Atripla, and
7 Complera remained inadequate because it instructed doctors to assess just one, insufficiently
8 sensitive marker of kidney function.⁶⁴ Without using sufficiently sensitive markers of kidney
9 function, substantial kidney injury can occur before it is measurable. As a result, the detection
10 of TDF-induced nephrotoxicity often comes too late, resulting in kidney injury that may be
11 irreversible. Gilead should have warned doctors to test all patients for additional markers of
12 kidney function, such as serum phosphorus and/or urine glucose, which are more sensitive to
13 changes in the nephron tubule, the main site of TDF damage.⁶⁵
14

15 214. Phosphorus is a mineral that plays an important role in many physiologic systems,
16 including keeping bones healthy and strong. Normal working kidneys maintain balanced levels
17 of phosphorus in the blood. Low levels of phosphorus in the blood may be indicative of impaired
18

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20
21 ⁶³ Gilead did not add similar warnings to the Truvada and Atripla labels until 2008. Complera’s label
22 included such a warning at the time of FDA approval in 2011. And when Gilead began marketing Stribild
23 in 2012, it warned doctors to assess some measures of kidney function in all patients but failed to warn
24 doctors to monitor all patients for serum phosphorus. These warnings remained inadequate.

25 ⁶⁴ It was not until 2018 that Gilead strengthened the Truvada, Atripla, and Complera labels to recommend
26 that all patients receive monitoring for serum creatinine, estimated creatinine clearance, urine glucose, and
27 urine protein. Gilead did not make this change to the Viread label until December 2018.

28 ⁶⁵ The “all patients” monitoring recommendation for Stribild upon approval was inadequate because it
failed to warn doctors to measure serum phosphorus. On August 30, 2017, Gilead strengthened the Stribild
label to recommend that all patients be monitored for serum creatinine, serum phosphorus, estimated
creatinine clearance, urine glucose, and urine protein. But, on August 8, 2018, Gilead again weakened the
Stribild label to warn doctors to monitor serum phosphorus only in patients with chronic kidney disease.

1 kidney function. Moreover, low serum phosphate is itself dangerous; low levels of phosphorus
2 in the blood can cause a range of health problems, including serious bone and heart damage.

3 215. Serum phosphorus is a more sensitive marker of nephron tubule function than
4 creatinine clearance. The nephron tubule is responsible for reabsorbing phosphorus from the
5 glomerular filtrate. When the nephron tubule is damaged, it cannot reabsorb enough phosphorus,
6 allowing the phosphorus to be excreted via urine. TDF nephrotoxicity is generally characterized
7 by tubular dysfunction that precedes a decline in glomerular filtration. Thus, by monitoring
8 patients' serum phosphorus, doctors are able to pick up more subtle changes in kidney function
9 that would otherwise go undetected. Moreover, TDF-induced bone injuries are related to the
10 wasting of minerals through the urine. This is due to dysfunction in the nephron tubule, which
11 prevents reabsorption of minerals from the glomerular filtrate. If physicians knew earlier that
12 their patients' kidneys were dysfunctional, subsequent bone injuries could be avoided.

13 216. Presented with early signs of nephrotoxicity, physicians could have weighed
14 further treatment options, such as increased monitoring or drug discontinuation, before the
15 damage manifested, worsened, or became irreversible. By failing to warn doctors to monitor
16 additional, more sensitive markers of all patients' kidney function, Gilead delayed the diagnosis
17 of TDF-associated harm, causing or enhancing patients' injuries that would have been prevented
18 or lessened through early detection.

19 217. Gilead's "all patients" monitoring recommendation for its TDF Drugs also
20 remains inadequate because it fails to instruct doctors how frequently doctors should assess
21 patients' kidney function. By the time a doctor assesses a patient's kidney function when
22 "clinically appropriate," the patient is likely to have already experienced adverse toxic effects,
23 some of which might be irreversible. Regularly scheduled, frequent monitoring of kidney
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1 function is necessary to catch early signs of TDF-induced toxicity and prevent injury because
2 patients are generally asymptomatic during the early stages.

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4 218. Moreover, after May 21, 2007, the TDF labels do not disclose that adverse kidney
5 and bone events occurred in patients without preexisting risk factors—which, combined with the
6 warning to only routinely monitor patients at risk—gives the false impression that TDF is only
7 harmful to people otherwise at risk for kidney and bone injuries. By failing to warn doctors as to
8 the frequency of monitoring, Gilead delayed the diagnosis of TDF-associated harm, causing or
9 enhancing injuries that could have been prevented or lessened through early detection.

10
11 219. Gilead’s monitoring instructions for at risk patients taking Viread, Truvada,
12 Atripla, and Complera, and patients taking Stribild are also inadequate because they fail to
13 recommend a specific, frequent monitoring schedule for doctors to assess patients’ kidney
14 function.

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16 220. Gilead’s warnings about the need to monitor patients for the renal effects of TDF
17 in the U.S. are far weaker than those given by Gilead to physicians and patients in the European
18 Union. From the approval of the first TDF product in the EU, Gilead’s European labeling
19 (known there as the Summary of Product Characteristics or “SmPC”) has recommended that
20 doctors in the EU routinely monitor, on a specific schedule, all patients taking TDF Drugs for
21 adverse renal effects. In addition, Gilead’s “all patient” monitoring instruction in the EU is not
22 limited to testing only for creatinine clearance. In its EU labeling, Gilead recommends that
23 doctors also monitor all TDF Drug patients’ serum phosphorus levels on the specified, frequent
24 schedule.

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26 221. Gilead’s renal monitoring instructions for Viread upon approval in the U.S. and
27 the EU looked like this—with Gilead warning EU physicians to monitor all patients’ serum
28

1 creatinine and serum phosphate at baseline and every four weeks, while it told U.S. doctors to
 2 consider monitoring only patients at risk, with no recommended frequency:

Viread U.S. Label 10/26/2001	Viread EU Label 02/07/2002
4 Although tenofovir-associated renal toxicity 5 has not be observed in pooled clinical studies 6 for up to one year, long term renal effects are 7 unknown. <u>Consideration should be given to</u> 8 <u>monitoring for changes in serum creatinine</u> 9 <u>and serum phosphorus in patients at risk or</u> 10 <u>with a history of renal dysfunction.</u>	Although no significant nephrotoxicity has been observed in clinical trials . . . the monitoring of renal function is recommended since nephrotoxicity of tenofovir cannot be strictly excluded. <u>The monitoring of renal</u> <u>function (serum creatinine and serum</u> <u>phosphate) is recommended at baseline</u> <u>before taking tenofovir disoproxil</u> <u>fumarate and at routine intervals during</u> <u>therapy every four weeks.</u>

14 222. Gilead's EU label also instructed physicians when to increase monitoring and
 15 consider treatment interruption in light of the results of frequent monitoring. Gilead's U.S. label
 16 contained no such warning:

Viread U.S. Label 10/26/2001	Viread EU Label 02/07/2002
	19 If serum phosphate is < 1.5 mg/dl (0.48 20 mmol/l) or serum creatinine is > 1.7 mg/dl 21 (150 µmol/l), renal function should be re- 22 evaluated within one week. Consideration 23 should be given to interrupting treatment with 24 tenofovir disoproxil fumarate in patients with 25 increases in serum creatinine to > 2.0 mg/dl 26 (177 µmol/l) or decreases in serum phosphate to < 1.0 mg/dl (0.32 mmol/l).

1 223. On December 8, 2004, Gilead updated Viread's EU labeling to change the
 2 recommended renal monitoring schedule and recommend that doctors monitor creatinine
 3 clearance, which gives a more accurate picture of kidney function, rather than serum creatinine.⁶⁶
 4 Gilead continued to instruct doctors in the EU to monitor TDF patients more carefully than it
 5 instructed doctors in the U.S.:

Viread's U.S. Labeling 12/8/2004	Viread's EU Labeling 12/8/2004
<p>8 <u>Patients at risk</u> for, or with a history of, renal 9 dysfunction and patients receiving 10 concomitant nephrotoxic agents <u>should be</u> 11 <u>carefully monitored for changes in serum</u> 12 <u>creatinine and phosphorus.</u></p>	<p>8 <u>Monitoring of renal function (creatinine</u> 9 <u>clearance and serum phosphate) is</u> 10 <u>recommended before taking tenofovir</u> 11 <u>disoproxil fumarate, every four weeks</u> 12 <u>during the first year, and then every three</u> 13 <u>months. In patients at risk</u> for, or with a 14 history of, renal dysfunction, and patients with 15 renal insufficiency, <u>consideration should be</u> 16 <u>given to more frequent monitoring of renal</u> 17 <u>function.</u></p>

18 224. Like the initial EU label, the 2004 EU label also instructed physicians when to
 19 increase monitoring and consider treatment interruption in light of the results of frequent
 20 monitoring. Although Gilead instructed U.S. doctors to adjust the dose interval for patients with
 21 creatinine clearance <50 mL/min, it did not tell doctors to monitor for creatinine clearance (only
 22 serum creatinine for some patients) and only instructed doctors to monitor patients' serum
 23 creatinine if they were at risk for, or had a history of, renal impairment:
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⁶⁶ Gilead did not recommend that doctors monitor creatinine clearance in the U.S. until 2007.

Viread's U.S. Labeling 12/8/2004	Viread's EU Labeling 12/8/2004
Dosing interval adjustment is recommended in all patients with creatinine clearance <50 mL/min.	If serum phosphate is < 1.5 mg/dl (0.48 mmol/l) or creatinine clearance is decreased to < 50 ml/min, renal function should be re-evaluated within one week and the dose interval of Viread adjusted (see 4.2). Consideration should also be given to interrupting treatment with tenofovir disoproxil fumarate in patients with creatinine clearance decreased to < 50 ml/min or decreases in serum phosphate to < 1.0 mg/dl (0.32 mmol/l).

225. After Gilead began recommending in its U.S. labeling that doctors calculate creatinine clearance in all patients prior to initiating therapy and as clinically appropriate during therapy, Gilead still gave stronger warnings in the EU—recommending that EU doctors monitor all patients' creatinine clearance and serum phosphate every four weeks during the first year, then every three months:

Viread's U.S. Labeling 05/21/2007	Viread's EU Labeling 05/21/2007
It is recommended that creatinine clearance be calculated in all patients prior to initiating therapy and as clinically appropriate during therapy with VIREAD. <u>Routine monitoring of calculated creatinine clearance and serum phosphorus should be performed in patients at risk for renal impairment.</u>	It is recommended that creatinine clearance is calculated in all patients prior to initiating therapy with tenofovir disoproxil fumarate and <u>renal function (creatinine clearance and serum phosphate) is also monitored every four weeks during the first year, and then every three months. In patients at risk for renal impairment, consideration should be given to more frequent monitoring of renal function.</u>

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 2 226. Gilead instructs in Viread’s most recent EU labeling “that renal function
 3 (creatinine clearance and serum phosphate) [should be] assessed in all patients prior to initiating
 4 therapy with tenofovir disoproxil fumarate and . . . also monitored after two to four weeks of
 5 treatment, after three months of treatment, and every three to six months thereafter in patients
 6 without renal risk factors.” For patients at risk for renal impairment, Gilead states that more
 7 frequent monitoring of renal function is “required.”
 8

9 227. Gilead has updated its Viread EU labeling multiple times every year since 2002.
 10 Each time, Gilead determined that it should instruct doctors in the EU that they should monitor
 11 all patients’ kidneys on a frequent, specific schedule using multiple markers of kidney function,
 12 including serum phosphorus.
 13

14 228. On February 24, 2005, Truvada received approval to be marketed in the EU. As
 15 with Viread, Gilead’s Truvada EU labeling contained stronger monitoring warnings than its U.S.
 16 labeling at the time of approval:
 17

Truvada’s U.S. Labeling 08/02/2004	Truvada’s EU Labeling 02/24/2005
<p>18 <u>Patients at risk</u> for, or with a history of, renal 19 dysfunction and patients receiving 20 concomitant nephrotoxic agents <u>should be</u> 21 <u>carefully monitored for changes in serum</u> 22 <u>creatinine and phosphorus.</u> 23 24 25 26</p>	<p>18 <u>Careful monitoring of renal function</u> 19 <u>(serum creatinine and serum phosphate) is</u> 20 <u>recommended before taking Truvada,</u> 21 <u>every four weeks during the first year, and</u> 22 <u>then every three months.</u> In patients with a 23 history of renal dysfunction or <u>in patients</u> 24 <u>who are at risk for renal dysfunction,</u> 25 <u>consideration should be given to more</u> 26 <u>frequent monitoring of renal function.</u></p>

1 229. Like its Viread EU labeling, Gilead’s Truvada EU labeling also instructed
2 physicians to increase monitoring and consider treatment interruption if the results of frequent
3 monitoring showed that a patient’s serum phosphate or creatinine clearance fell below a specified
4 level. Gilead’s U.S. labeling recommended only that patients with creatinine clearance < 50
5 mL/min receive a dose adjustment—though Gilead did not recommend that doctors monitor
6 patients’ creatinine clearance (and would not do so for almost three years) and only instructed
7 doctors to monitor patients’ serum creatinine if they were at risk for, or had a history of, renal
8 impairment.
9

10 230. In Truvada’s most recent SmPC, Gilead continues to instruct doctors as to
11 frequent, routine monitoring of renal function (creatinine clearance and serum phosphate) for
12 patients without preexisting risk factors for renal disease: at treatment initiation and then “after
13 two to four weeks of use, after three months of use and every three to six months thereafter.” For
14 patients at risk for renal disease, Gilead warns that more frequent monitoring of renal function
15 is “required.”
16

17 231. Gilead has updated its Truvada EU labeling multiple times every year since 2005.
18 Each time, Gilead determined that it should instruct doctors in the EU to monitor all patients’
19 kidneys on a frequent, specific schedule using multiple markers of kidney function, including
20 serum phosphorus.
21

22 232. In 2006, Gilead issued a “Dear Doctor” letter to physicians in the EU about the
23 importance of frequent, routine monitoring of all TDF patients’ renal function. Gilead issued no
24 such letter to doctors in the U.S., though the risk to patients’ kidneys was the same.
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1 233. On December 18, 2007, Atripla received approval to be marketed in the EU. As
2 with Viread and Truvada, Gilead's Atripla EU labeling contained stronger monitoring warnings
3 than its U.S. labeling at the time of approval:
4

Atripla's U.S. Labeling 07/12/2006	Atripla's EU Labeling 12/18/2007
<p>5 <u>Patients at risk</u> for, or with a history of, renal 6 dysfunction and patients receiving 7 concomitant nephrotoxic agents <u>should be</u> 8 <u>carefully monitored for changes in serum</u> 9 <u>creatinine and phosphorus.</u></p>	<p>10 <u>It is recommended that creatinine</u> 11 <u>clearance is calculated in all patients prior</u> 12 <u>to initiating therapy with Atripla and renal</u> 13 <u>function (creatinine clearance and serum</u> 14 <u>phosphate) is also monitored every four</u> 15 <u>weeks during the first year and then every</u> 16 <u>three months.</u> In patients with a history of 17 renal dysfunction or in <u>patients who are at</u> 18 <u>risk</u> for renal dysfunction, <u>consideration</u> 19 <u>must be given to more frequent monitoring</u> 20 <u>of renal function.</u></p>

21 234. Like its Viread EU and Truvada EU labeling, Gilead's Atripla EU labeling also
22 instructed physicians to increase monitoring and consider treatment interruption if the results of
23 frequent monitoring showed that a patient's serum phosphate or creatinine clearance fell below
24 a specified level. Gilead's U.S. labeling stated only that patients with creatinine clearance < 50
25 mL/min should not receive Atripla—though Gilead did not recommend that doctors monitor
26 patients' creatinine clearance (and would not do so for approximately another year) and only
27 instructed doctors to monitor patients' serum creatinine if they were at risk for, or had a history
28 of, renal impairment:

Atripla's U.S. Labeling 07/12/2006	Atripla's EU Labeling 12/18/2007
<p>26 Since ATRIPLA is a combination product and 27 the dose of the individual components cannot</p>	<p>28 If serum phosphate is < 1.5 mg/dl (0.48 mmol/l) or creatinine clearance is decreased</p>

Atripla's U.S. Labeling 07/12/2006	Atripla's EU Labeling 12/18/2007
<p>be altered, patients with creatinine clearance <50 mL/min should not receive ATRIPLA.</p>	<p>to < 50 ml/min in any patient receiving Atripla, renal function must be re-evaluated within one week, including measurements of blood glucose, blood potassium and urine glucose concentrations (see section 4.8, proximal tubulopathy). Since Atripla is a combination product and the dosing interval of the individual components cannot be altered, treatment with Atripla must be interrupted in patients with confirmed creatinine clearance < 50 ml/min or decreases in serum phosphate to < 1.0 mg/dl (0.32 mmol/l).</p>

235. In Atripla's most recent SmPC, Gilead instructs doctors that creatinine clearance should be calculated in all patients prior to initiating therapy and renal function (creatinine clearance and serum phosphate) be monitored after two to four weeks of use, after three months of treatment and every three to six months thereafter in patients without renal risk factors. For patients at risk, Gilead states that more frequent monitoring is "required."

236. Gilead has updated its Atripla EU labeling multiple times every year since 2007. Each time, Gilead determined that it should instruct doctors in the EU to monitor all patients' kidneys on a frequent, specific schedule using multiple markers of kidney function, including serum phosphorus.

237. On November 30, 2011, Complera (under the trade name Eviplera) received approval to be marketed in the EU. As with Viread, Truvada, and Atripla, Gilead's Complera

1 EU labeling contained stronger monitoring warnings than its U.S. labeling at the time of
2 approval:

Complera's U.S. Labeling 08/10/2011	Complera's EU Labeling 11/30/11
<p>3 4 5 6 7 8 9 10 11 12 13 14 15</p> <p>It is recommended that creatinine clearance be calculated in all patients prior to initiating therapy and as clinically appropriate during therapy with COMPLERA. <u>Routine monitoring of calculated creatinine clearance and serum phosphorus should be performed in patients at risk</u> for renal impairment, including patients who have previously experienced renal events while receiving HEPSERA.</p>	<p>It is recommended that creatinine clearance is calculated in all patients prior to initiating therapy with Eviplera and <u>renal function (creatinine clearance and serum phosphate) is also monitored every four weeks during the first year and then every three months. In patients at risk</u> for renal impairment, including patients who have previously experienced renal events while receiving adefovir dipivoxil, <u>consideration should be given to more frequent monitoring of renal function.</u></p>

16 238. Like its Viread EU, Truvada EU, and Atripla EU labeling, Gilead's Complera EU
17 labeling also instructed physicians to increase monitoring and consider treatment interruption if
18 the results of frequent monitoring showed that a patient's serum phosphate or creatinine
19 clearance fell below a specified level. Gilead's U.S. labeling stated only that patients with
20 creatinine clearance < 50 mL/min should not receive Complera:
21

Complera's U.S. Labeling 08/10/2011	Complera's EU Labeling 11/30/11
<p>22 23 24 25 26 27 28</p> <p>Since COMPLERA is a combination product and the dose of the individual components cannot be altered, patients with creatinine clearance below 50 mL per minute should not receive COMPLERA.</p>	<p>If serum phosphate is < 1.5 mg/dl (0.48 mmol/l) or creatinine clearance is decreased to < 50 ml/min in any patient receiving Eviplera, renal function should be re-evaluated within one week, including measurements of blood glucose, blood</p>

Complera's U.S. Labeling 08/10/2011	Complera's EU Labeling 11/30/11
	potassium and urine glucose concentrations (see section 4.8, proximal tubulopathy). Since Eviplera is a combination product and the dosing interval of the individual components cannot be altered, treatment with Eviplera must be interrupted in patients with confirmed creatinine clearance decreased to < 50 ml/min or decreases in serum phosphate to < 1.0 mg/dl (0.32 mmol/l).

239. In Complera's/Eviplera's most recent SmPC, Gilead instructs that creatinine clearance should be calculated in all patients prior to initiating therapy and renal function (creatinine clearance and serum phosphate) be monitored after two to four weeks of use, after three months of treatment and every three to six months thereafter in patients without renal risk factors. For patients at risk, Gilead states that more frequent monitoring is "required."

240. Gilead has updated its Complera EU labeling multiple times every year since 2011. Each time, Gilead determined that it should instruct doctors in the EU to monitor all patients' kidneys on a frequent, specific schedule using multiple markers of kidney function, including serum phosphorus.

241. On May 27, 2013, Stribild received approval to be marketed in the EU. As with Viread, Truvada, Atripla, and Complera, Gilead included in its Stribild EU labeling stronger monitoring warnings than its U.S. labeling at the time of approval:

Stribild U.S. Labeling 08/27/2012	Stribild's EU Labeling 05/27/2013
Estimated creatinine clearance, urine glucose and urine protein should be documented in all patients prior to initiating therapy. . <u>Routine</u>	Creatinine clearance should be calculated and urine glucose and urine protein should be determined in all patients... <u>Creatinine</u>

Stribild U.S. Labeling 08/27/2012	Stribild's EU Labeling 05/27/2013
<p><u>monitoring of estimated creatinine clearance, urine glucose, and urine protein should be performed during STRIBILD therapy in all patients. Additionally, serum phosphorus should be measured in patients at risk for renal impairment.</u></p>	<p><u>clearance, serum phosphate, urine glucose and urine protein should be monitored every four weeks during the first year and then every three months during Stribild therapy. In patients at risk for renal impairment consideration should be given to more frequent monitoring of renal function.</u></p>

242. Gilead also included in its Stribild EU labeling a stronger warning about initiating the drug in patients with mild renal impairment:

Stribild's U.S. Labeling 08/27/2012	Stribild's EU Labeling 05/27/2013
<p>STRIBILD should not be initiated in patients with estimated creatinine clearance below 70 mL per min.</p>	<p>Stribild should not be initiated in patients with creatinine clearance < 70 mL/min. <u>It is recommended that Stribild is not initiated in patients with creatinine clearance < 90 mL/min unless, after review of the available treatment options, it is considered that Stribild is the preferred treatment for the individual patient.</u></p>

243. In Stribild's most recent SmPC, Gilead states that for patients at risk, physician monitoring of creatinine clearance, serum phosphate, urine glucose, and urine protein more frequently than every four weeks during the first year of treatment and then every three months during Stribild therapy is "required."

244. Gilead has updated its Stribild EU labeling multiple times every year since 2013. Each time, Gilead determined that it should instruct doctors in the EU to monitor all patients'

1 kidneys on a frequent, specific schedule using multiple markers of kidney function, including
2 serum phosphorus.

3 245. Unlike Gilead’s U.S. labeling, Gilead’s EU labeling for Viread and Truvada also
4 discloses that a higher risk of renal impairment has been reported in patients receiving TDF as
5 part of a ritonavir or cobicistat-boosted regimen (like Stribild), and doctors should carefully
6 evaluate whether it is appropriate to prescribe TDF as part of a boosted regimen in patients with
7 renal risk factors.
8

9 246. There is no medical, clinical, or scientific basis for the differences between the
10 warnings contained in Gilead’s labeling for its TDF-based products in the U.S. and its labeling
11 for the same products in the EU. Gilead knew that it should instruct doctors to monitor all patients
12 for multiple markers of kidney function on a frequent schedule but did not do so in the U.S.
13

14 247. Gilead was more concerned with increasing or maintaining TDF Drug sales in the
15 U.S. by downplaying the safety risk and the need for careful, frequent monitoring of all patients
16 than it was in safeguarding patients from the known risks of TDF toxicity.
17

18 248. In addition, until 2018, Gilead’s U.S. warnings about the need to monitor patients
19 for renal effects of Viread, Truvada, Atripla, and Complera were also far weaker than the
20 warnings it gives to monitor patients for renal effects of TAF, even though TAF is far less toxic
21 to kidneys than TDF. Gilead has consistently warned doctors to monitor all patients taking TAF-
22 based drugs for multiple markers of renal function, including urine glucose and urine protein,
23 not just estimated creatinine clearance.
24

25 249. For example, when the FDA approved Odefsey—the TAF version of Complera—
26 on March 1, 2016, Gilead gave stronger monitoring warnings for safer Odefsey than it did for
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28

1 Complera, telling doctors that they should monitor all Odefsey patients, not just those at risk, for
 2 multiple markers of kidney function:

Complera's U.S. Label 03/01/2016	Odefsey's Labeling 03/01/2016
<p>3 <u>It is recommended that estimated</u> 4 <u>creatinine clearance be assessed in all</u> 5 <u>patients prior to initiating therapy and as</u> 6 <u>clinically appropriate during therapy</u> with 7 COMPLERA. In patients at risk of renal 8 dysfunction, including patients who have 9 previously experienced renal events while 10 receiving HEPSERA®, it is recommended 11 that estimated creatinine clearance, serum 12 phosphorus, urine glucose, and urine protein 13 be assessed prior to initiation of COMPLERA 14 and periodically during COMPLERA therapy.</p>	<p>5 <u>Estimated creatinine clearance, urine</u> 6 <u>glucose and urine protein should be</u> 7 <u>assessed before initiating ODEFSEY</u> 8 <u>therapy and should be monitored during</u> 9 <u>therapy in all patients.</u> Serum phosphorus 10 should be monitored in patients with chronic 11 kidney disease because these patients are at 12 greater risk of developing Fanconi syndrome 13 on tenofovir prodrugs. Discontinue 14 ODEFSEY in patients who develop clinically 15 significant decreases in renal function or 16 evidence of Fanconi syndrome.⁶⁷</p>

16 250. When the FDA approved Descovy—the TAF version of Truvada—on April 4,
 17 2016, Gilead gave stronger monitoring warnings for safer Descovy than it did for Truvada,
 18 telling doctors that they should monitor all Descovy patients, not just those at risk, for multiple
 19 markers of kidney function:
 20

Truvada U.S. Labeling 04/04/2016	Descovy U.S. Labeling 04/04/2016
<p>21 It is recommended that <u>estimated creatinine</u> 22 <u>clearance be assessed in all individuals</u> 23 <u>prior to initiating therapy and as clinically</u> 24 <u>appropriate during therapy</u> with</p>	<p>21 <u>Estimated creatinine clearance, urine</u> 22 <u>glucose, and urine protein should be</u> 23 <u>assessed before initiating DESCOVY</u> 24 <u>therapy and should be monitored during</u></p>

25
 26
 27
 28 ⁶⁷ On August 17, 2017, Gilead updated its Odefsey label to tell doctors to all monitor all patients, not just those with chronic kidney disease, for serum phosphorus.

Truvada U.S. Labeling 04/04/2016	Descovy U.S. Labeling 04/04/2016
<p>TRUVADA. In patients at risk of renal dysfunction, including patients who have previously experienced renal events while receiving HEPSERA®, it is recommended that estimated creatinine clearance, serum phosphorus, urine glucose, and urine protein be assessed prior to initiation of TRUVADA, and periodically during TRUVADA therapy.</p>	<p><u>therapy in all patients.</u> Serum phosphorus should be monitored in patients with chronic kidney disease because these patients are at greater risk of developing Fanconi syndrome on tenofovir prodrugs. Discontinue DESCOVY in patients who develop clinically significant decreases in renal function or evidence of Fanconi syndrome.</p>

251. Gilead determined that it should give stronger monitoring warnings for its safer TAF-based drugs, yet failed to strengthen its TDF Drug warnings for years.

2. Gilead failed to adequately warn patients about the risks of TDF.

252. Gilead failed to adequately warn patients about the risks of TDF, and the need to routinely monitor all patients taking TDF, in direct-to-consumer advertising and in patient labeling.

253. Gilead promoted its TDF Drugs directly to patients through direct-to-consumer advertising, including print and online media. Like its sales force’s promotion to doctors, Gilead’s consumer advertising downplayed the risks of TDF toxicity by, among other things, hiding risk information relative to the benefits of the drugs, and suggesting that kidney and bone adverse events only occurred in, and monitoring was only necessary for, patients with risk factors for such injuries.

254. For example, a print advertisement for Truvada that appeared in the November 2004 edition of *The Advocate*, the oldest and largest lesbian, gay, bisexual, and transgender magazine in the U.S., stated under the heading “Important Safety Information” that: “If you have had kidney problems or take other medicines that can cause kidney problems, your medical

1 professional should do regular blood tests to check your kidneys.” Yet Gilead knew by this time
2 that adverse kidney events were not limited to at risk patients, and thus should have warned
3 doctors and patients about the need for frequent monitoring of all patients.
4

5 255. On March 26, 2010, the FDA issued another Warning Letter to Gilead, this time
6 in connection with Gilead’s direct-to-consumer print advertising for Truvada. The FDA stated
7 that Gilead’s Truvada advertisement was false and misleading because it overstated the efficacy
8 of Truvada and minimized the risks associated with the drug, in violation of the Federal Food,
9 Drug, and Cosmetic Act and FDA implementing regulations. The FDA noted that Truvada is
10 associated with “serious risks” like new onset or worsening renal impairment, including cases of
11 acute renal failure and Fanconi syndrome (renal tubular injury with severe hypophosphatemia),
12 and decreases in bone mineral density, including cases of osteomalacia (associated with proximal
13 renal tubulopathy and which may contribute to fractures). The agency stated that Gilead’s
14 Truvada advertising was false or misleading because it failed to present the risks associated with
15 Truvada with a prominence and readability comparable to the statements regarding the drug’s
16 benefits.
17
18

19 256. In addition to the reasons set forth in the Warning Letter, the Truvada advertising
20 was also false and misleading because, like the earlier Truvada advertising, it continued to
21 suggest that kidney problems only occurred in, and monitoring was also necessary for, patients
22 that had had kidney problems in the past or took other medications that can cause kidney
23 problems.
24

25 257. Upon information and belief, Gilead’s other direct-to-consumer advertising for
26 Viread, Truvada, Atripla, and Complera similarly failed to adequately warn patients about the
27
28

1 true risk of TDF and the need to routinely monitor all patients for TDF-associated kidney and
2 bone effects.

3 258. Gilead’s patient package inserts for Viread, Truvada, Atripla, and Complera also
4 failed to warn about all patients’ need to be routinely monitored by their doctors for adverse
5 kidney and bone effects. The patient package inserts said nothing for years about monitoring
6 anyone other those who were already at risk for kidney and bone problems despite Gilead’s
7 knowledge that TDF was injuring patients without identified risk factors for such injuries.
8

9 259. Gilead’s patient package inserts for Viread, Truvada, Atripla, and Complera
10 failed to adequately warn patients even after Gilead had inadequately updated the warnings in
11 its prescriber labeling.
12

13 260. For example, Gilead did not disclose to patients that Viread may cause “new or
14 worse kidney problems” until more than two years after Gilead added that warning to the Viread
15 prescriber labeling. And Gilead waited many more years before it added the “new or worse
16 kidney problems” disclosure to the patient package inserts for other TDF products; it did not
17 appear in the Truvada patient package insert until June 17, 2013 and did not appear in the Atripla
18 patient package insert until July 25, 2018—nearly five and ten years respectively after Gilead
19 first warned doctors that TDF may cause “new onset or worsening renal impairment.”
20

21 261. Gilead similarly delayed disclosing to patients in the patient package inserts about
22 doctors’ need to assess all plaintiffs’ kidney function prior to initiating treatment with TDF.
23 Although Gilead added that warning to the Viread prescriber labeling in May 2007, it did not
24 tell patients that “[y]our healthcare provider should do blood tests to check your kidneys before
25 you start treatment” with TDF until August 16, 2012, for Viread, May 15, 2018, for Truvada,
26 July 25, 2018, for Atripla, and January 25, 2013, for Complera. At a minimum, Gilead was
27
28

1 grossly negligent in failing to ensure that its warnings to patients were consistent with those it
2 gave to doctors and the patient warnings it gave were consistent among its various TDF Drugs.

3
4 **3. Gilead could have unilaterally strengthened its TDF drug labels.**

5 262. Gilead could have strengthened the Warnings, Precautions, and Adverse Events
6 sections of the labels for its TDF Drugs unilaterally without prior FDA approval.

7
8 **a. Gilead could have unilaterally strengthened its warnings before FDA approval.**

9 263. Each time Gilead sought FDA approval for a new TDF Drug, it could have
10 strengthened its label before the drug obtained FDA approval. Gilead bears primary
11 responsibility for its drug labeling at all times, and was responsible for crafting adequate labels
12 before the drugs were FDA approved. No federal law prevented Gilead from submitting a
13 stronger warning label to the FDA prior to the initial approval of the TDF Drugs. And the FDA
14 would not have prevented Gilead from strengthening its monitoring warnings in advance of FDA
15 approval.
16 approval.

17
18 264. Gilead's initial EU label for its first TDF Drug, Viread, included stronger
19 monitoring warnings. As it did in the EU, Gilead could have included stronger warnings in its
20 initial Viread label in the U.S.—had Gilead been concerned with patient safety rather than U.S.
21 sales.

22 265. Moreover, before Gilead submitted Truvada, Atripla, Complera, and Stribild for
23 FDA approval in the U.S., it knew that it gave stronger monitoring warnings for its TDF Drugs
24 in the EU. Gilead knew, as evidenced by its EU labels, that stronger warnings were warranted.
25 It could have and should have used this knowledge to strengthen its U.S. labels.
26

27 266. In addition, once TDF was on the market, each time Gilead submitted a new TDF
28 Drug for FDA approval, it did so with years of cumulative knowledge as to the adverse toxic

1 effects of TDF. Faced with accumulating information about adverse kidney and bone toxicity,
2 including in patients without preexisting risk factors, Gilead could have strengthened its
3 monitoring warnings before submitting the drugs for FDA approval.

4
5 267. The FDA would not have rejected Gilead's stronger warnings. The FDA has, in
6 fact, approved labels including stronger monitoring warnings for the TDF Drugs, as well as the
7 safer TAF drugs.

8 **b. Gilead could have unilaterally strengthened its warnings after FDA**
9 **approval.**

10 **(1) Before August 22, 2008**

11 268. Prior to August 22, 2008, Gilead could have strengthened its Viread, Truvada,
12 and Atripla labels via CBE without prior FDA approval. Under the CBE regulation in effect
13 during that time, Gilead could have simply submitted a supplemental submission strengthening
14 the labels' warnings and/or its instructions about the safe administration of the drugs. 21 C.F.R.
15 § 314.70(c)(6)(iii).

16
17 269. Among other things, Gilead could have strengthened the labels' warnings by
18 providing additional information about laboratory tests helpful in following the patient's
19 response or identifying possible adverse reactions, including such factors as the range of normal
20 and abnormal values and the recommended frequency with which tests should be performed
21 before, during, and after therapy. 21 C.F.R. § 201.57(c)(6).

22
23 270. Prior to August 22, 2008, Gilead could have strengthened its labels via CBE
24 without regard to whether it possessed information that it did not previously provide to the FDA.

25
26 271. The FDA would not have rejected Gilead's supplemental submission to
27 strengthen the TDF labels. The FDA has, in fact, approved labels including stronger monitoring
28 warnings for the TDF Drugs, as well as the safer TAF drugs.

1 276. This warning remained inadequate because it failed to instruct doctors to
2 frequently monitor all patients for sufficiently sensitive markers of kidney function that could
3 detect early signs of nephrotoxicity and thus prevent or lessen the harm of TDF. As Gilead had
4 known since at least 2002, TDF was injuring patients with no preexisting risk factors for kidney
5 impairment. Gilead’s May 21, 2007 label change perpetuated the false distinction between
6 patients “at risk” for TDF-induced nephrotoxicity and everyone else. But as subsequent studies
7 would make clear, while there may be certain factors that increase a patient’s risk of TDF-
8 induced renal damage, *all TDF patients are at risk*—making frequent, careful monitoring of all
9 patients essential for safe use of the drug.
10

11
12 277. As clinicians’ experience with TDF grew, the medical literature recognized that
13 even if TDF may not frequently impair kidneys’ *glomerular function*—as measured by serum
14 creatinine or creatinine clearance—in the absence of established risk factors, TDF-induced
15 damage to kidneys’ *tubular function* is much more common and cannot be adequately predicted
16 by traditional risk factors for kidney impairment or detected by monitoring for glomerular
17 function. These new studies demonstrated a heightened risk to all patients, leading study authors
18 to conclude that all patients must be frequently monitored for markers of tubular function—e.g.,
19 serum phosphorus, in addition to creatinine clearance.
20

21 278. For example, the 2009 paper, Labarga P., *et al.*, “Kidney tubular abnormalities in
22 the absence of impaired glomerular function in HIV patients treated with tenofovir,” described
23 the study of glomerular and tubular function in 284 patients, 154 of whom took TDF, 49 of whom
24 took another HIV regimen, and 81 of whom took no antiretroviral drugs. The authors found that
25 glomerular function, as measured by plasma creatinine levels or creatinine clearance or both,
26 was within normal limits and comparable among all study groups. Tubular dysfunction, on the
27
28

1 other hand, was far more frequent in the TDF group (22%), as compared to those never treated
2 with TDF (6%) or never exposed to antiretrovirals (12%). The authors also identified three TDF
3 patients with complete Fanconi syndrome (the signature TDF toxicity), even though each
4 patient's creatinine clearance was within the normal range. After follow-up, the data showed that
5 the TDF patients had a significantly greater risk for tubular damage than patients never treated
6 with TDF: an estimated 25% rate of tubular dysfunction at 4 years for TDF patients compared
7 to null for the rest.
8

9 279. The Labarga study also found that no risk factor other than TDF use and old age
10 was predictive of tubular dysfunction. And because estimates of glomerular function like
11 creatinine clearance were not predictive of tubular function, the authors explained that unless
12 tubular parameters like urine glucose and/or phosphorus are routinely monitored, tubular
13 abnormalities may go undiagnosed. And if tubular damage persists unnoticed, patients may
14 progress to more severe kidney damage and experience a chronic loss of phosphorus, leading to
15 bone mineral density loss and premature osteoporosis. The authors recommended that all TDF
16 patients be monitored for signs of tubular damage so that a switch in therapy could be considered
17 in the event of progressive deterioration.
18

19 280. A 2011 article, Hall AM *et al.*, "Tenofovir-associated kidney toxicity in HIV-
20 infected patients: a review of the evidence," conducted a literature review and further addressed
21 the disconnect between results of studies examining markers of glomerular function with the
22 nephrotoxicity seen in practice. The authors noted that prior studies tended to establish that TDF
23 was not often significantly toxic to the glomerulus—which contrasted with the authors' clinical
24 experience in treating TDF patients for nephrotoxicity. In practice, TDF-associated
25 nephrotoxicity was the authors' most common reason for referral of HIV patients to specialist
26
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28

1 renal services. The authors explained that the main site of TDF toxicity was the proximal renal
2 tubule (not the glomerulus) and that proximal tubule dysfunction may not be detected by
3 measuring glomerular filtration.

4
5 281. Because (a) TDF-associated nephrotoxicity can occur in patients without obvious
6 risks factors and at highly variable times after the initiation of therapy, and (b) standard tests of
7 glomerular function are insufficiently sensitive to detect early or mild cases of nephrotoxicity,
8 the authors concluded that all patients on TDF should be carefully and routinely monitored
9 (every 3 months during the first year then twice yearly) for signs of both glomerular and tubular
10 dysfunction so that long-term effects on kidney and bone health can be assessed.

11
12 282. A 2012 paper, Scherzer, R., *et al.*, “Association of Tenofovir Exposure with
13 Kidney Disease Risk in HIV Infection,” discussed the authors’ study of 10,841 HIV-infected
14 patients from the Veterans Health Administration to assess the associations of tenofovir with
15 kidney disease outcomes. The authors found that each year of tenofovir exposure was associated
16 with a 34% increased risk of proteinuria, 11% increased risk of rapid decline in kidney function,
17 and 33% increased risk of chronic kidney disease. The results provided “strong evidence that
18 tenofovir may cause clinically significant toxicity to the kidney that is not reversible.” The study
19 also demonstrated that traditional risk factors did not worsen the effects of tenofovir. The authors
20 concluded that “while traditional risk factors such as hypertension, older age, and diabetes may
21 increase the risk for kidney disease, tenofovir is associated with elevated risk even in patients
22 without preexisting risk factors.”⁶⁸

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28 ⁶⁸ The FDA cited the Scherzer study in connection with its medical review of the Stribild NDA in July 2012. At most, this demonstrates the FDA’s knowledge of this study as of July 2012—approximately 4 years after the CBE regulation requiring “newly acquired information” became effective.

1 283. The authors explained the strength of their results in light of the study’s large
2 patient population and inclusion of patients who are often excluded from clinical trials or do not
3 qualify or volunteer for cohort studies. The authors contrasted their study with the design of
4 previous studies which made them less able to detect statistically significant associations
5 between tenofovir use and kidney disease.
6

7 284. A 2013 paper, Reynes, J., *et al.*, “Tubular and glomerular proteinuria in HIV-
8 infected adults with estimated glomerular filtration rate ≥ 60 ml/min per 1.73,” recommended
9 that all TDF patients be systematically monitored for markers of tubular injury in light of the
10 authors’ finding that nearly 20% of 1200 patients had proteinuria even though they had a normal
11 creatinine-based estimated glomerular filtration rate.
12

13 285. And a 2014 paper, Bonjoch, A., *et al.*, “High prevalence of signs of renal damage
14 despite normal renal function in a cohort of HIV-infected patients: evaluation of associated
15 factors,” also found that signs of renal damage were “highly frequent” even in patients with a
16 normal estimated glomerular filtration rate. The authors concluded that the data demonstrated
17 the need for early detection of renal injury, even in patients with normal renal function.
18

19 286. These papers, and others in this timeframe that demonstrated a high percentage
20 of TDF patients with proximal renal tubular dysfunction, stand in stark contrast to Gilead’s
21 Viread clinical trials and subsequent attempts to maintain that only some TDF patients are at risk.
22 Unlike the Viread clinical trials, these papers showed significant nephrotoxicity of TDF—with
23 toxicity occurring at a high frequency and high risks of kidney disease outcomes looming even
24 in patients with normal glomerular function and without traditional risk factors.
25

26 287. The clinical trials reported that the frequency of renal events leading to drug
27 discontinuation was low (0.4%). Despite these results, Gilead knew that the potential for TDF to
28

1 be toxic was high, particularly in real world settings over the long-term. And, indeed, multiple
2 retrospective studies have demonstrated that the rate of renal adverse events leading to drug
3 discontinuation was many times higher than what was reported in clinical trials. For example,
4 the 2011 paper, “Tenofovir-induced renal toxicity in 324 HIV-infected antiretroviral-naïve
5 patients,” found that drug discontinuation due to decline in GFR or tubular dysfunction was 9.2%.
6

7 288. Post marketing adverse event reports did not put the FDA on notice of the
8 frequency or severity of the risk. Adverse event reports underreport the true incidence of adverse
9 events because they are based on voluntary reporting. And they do not reflect the damage TDF
10 inflicts on kidneys and bones before renal function declines, the risk of future adverse kidney or
11 bone outcomes, nor the benefits of frequent, careful monitoring of all patients for early signs of
12 nephrotoxicity as demonstrated by these new studies.
13

14 289. Further, there is no evidence that Gilead submitted to the FDA analyses
15 demonstrating that TDF patients have a high frequency of renal damage or the true extent of the
16 risk nephrotoxicity poses to all TDF patients even if they have normal glomerular function or do
17 not have preexisting risk factors.
18

19 290. Gilead did not submit analyses to the FDA establishing the full extent of the
20 frequency or severity of risk that TDF poses to all patients, nor did it tell the FDA that the one
21 marker of kidney function Gilead was warning doctors to monitor in all patients after May 21,
22 2007 could not adequately detect the type of kidney injury that was frequently occurring in all
23 TDF patients (and, which left unchecked, would cause more severe kidney injury and also harm
24 patients’ bones). Gilead could have analyzed the accumulating data demonstrating the higher
25 frequency and severity of the risk to all TDF patients and strengthened its warnings, but did not.
26
27
28

1 291. Until the FDA’s review of the Stribild NDA in 2012, there is no evidence that the
2 agency reviewed any medical literature regarding TDF or other analyses describing how post
3 approval renal and bone injury and/or adverse events were occurring at a frequency or severity
4 much greater than that reported in the registrational clinical trials. The FDA based its approval
5 of Viread on the preclinical data and clinical trials Gilead submitted in its Viread NDA. After
6 Viread was approved, the FDA based its approvals of the Truvada, Atripla, and Complera NDAs
7 on Gilead’s data showing the bioequivalence of those combination drugs to their individual
8 components. The FDA’s approvals of Truvada, Atripla, and Complera were not based on any
9 new clinical studies or other analyses regarding safety of TDF. When the FDA conducted a more
10 searching review in connection with the Stribild NDA, Gilead proposed and the FDA approved
11 stronger monitoring warnings for Stribild, which included recommending the monitoring of all
12 patients for glomerular and tubular injury.
13

14
15 292. Unlike in the U.S., Gilead did warn—since 2002—physicians in the EU to
16 frequently monitor all patients for both glomerular (creatinine clearance) and tubular (serum
17 phosphorus) injury. In fact, after Gilead received FDA approval to market each of the TDF Drugs,
18 it repeatedly determined to give stronger monitoring warnings for the exact same TDF Drugs in
19 the EU. Upon information and belief, Gilead did not disclose to the FDA that it gave stronger
20 monitoring warnings in the EU for the exact same products nor did it disclose its scientific or
21 medical reasons for doing so.
22

23
24 293. In addition, once Gilead finally launched the safer TAF-based drugs (after
25 approval of the TDF Drugs) it also gave stronger monitoring warnings for the safer TAF drugs
26 than it gave in the TDF Drugs’ labels, including recommending that doctors monitor all patients
27 for both glomerular and tubular injury.
28

1 301. Because of Gilead’s misrepresentations and omissions, plaintiffs did not know
2 and had no reason to suspect that Gilead’s wrongdoing was the cause of their injuries and could
3 not have discovered their claims.
4

5 302. No reasonable person taking TDF-based drugs and experiencing kidney and bone
6 toxicities would have suspected that Gilead purposefully withheld a safer design that would have
7 ameliorated those very side effects.

8 303. No reasonable person without prior risk factors for renal or bone harm taking
9 TDF-based drugs and experiencing kidney and bone toxicities would have suspected that Gilead
10 failed to adequately warn them because the label misleadingly suggests that only patients with
11 preexisting risk factors were in danger.
12

13 304. No reasonable person would have suspected that Gilead provided stronger
14 warnings to patients and doctors in the EU than it did in the U.S. for the exact same TDF products.
15

16 305. Gilead’s misrepresentations and omissions would lead a reasonable person to
17 believe that he or she did not have a claim for relief.

18 306. Because of Gilead’s misrepresentations and omissions, neither Plaintiffs nor any
19 reasonable person would have had reason to conduct an investigation. Once Plaintiffs suspected
20 that Gilead’s wrongdoing was the cause of their injuries, they were diligent in trying to uncover
21 the facts.
22

23 307. Gilead’s misrepresentations and omissions regarding its refusal to earlier market
24 TAF-designed products and the true risks of TDF constitute continuing wrongs that continue to
25 this day.
26
27
28

VII. CLAIMS FOR RELIEF⁶⁹

COUNT I
STRICT PRODUCTS LIABILITY – DESIGN DEFECT
UNDER THE LAWS OF THE STATES OF ARIZONA, MARYLAND, NEVADA, NEW YORK, NORTH CAROLINA, and SOUTH CAROLINA

308. Plaintiffs reallege and incorporate the allegations made above as if fully set forth below.

309. Gilead is the manufacturer and seller of the TDF Drugs.

310. The TDF Drugs reached Plaintiffs without substantial change to the condition in which they were sold.

311. The TDF Drugs are unreasonably dangerous and unsafe for their intended purpose because they include TDF, which causes kidney and bone toxicity, as the design for delivering tenofovir to the body. The design defect existed in these products at the time they left Gilead’s possession.

312. Stribild is also unreasonably dangerous and unsafe for its intended purpose because it combines 300 mg TDF with cobicistat, which enhances TDF toxicity. The design defects existed in Stribild at the time it left Gilead’s possession.

313. The TDF Drugs are not as safe as current technology could make them, nor were they as safe as then-current technology could make them when Gilead first manufactured and distributed each of the TDF Drugs.

314. The TDF Drugs were not incapable of being made safe at the time of manufacture and distribution. Gilead knew, before it manufactured and distributed each of the TDF Drugs,

⁶⁹ Plaintiffs assert claims under the laws of the states in which they reside and ingested the relevant TDF Drugs.

1 that TAF was more potent than TDF and reduced the risk of kidney and bone toxicity compared
2 to TDF. Gilead also knew that it could reduce the dose of TDF in Stribild and achieve the same
3 antiviral response with less kidney and bone toxicity. The TDF Drugs are therefore not
4 unavoidably unsafe.
5

6 315. The risks of patient harm associated with TDF-induced kidney and bone toxicity
7 were both known to and foreseeable to Gilead.

8 316. Gilead could have reduced or prevented the foreseeable risks of harm associated
9 with TDF by adopting a reasonable and feasible alternative design. Gilead could have
10 incorporated the safer TAF design, which it knew reduces the risks of kidney and bone toxicity
11 and is safer than TDF, into the TDF Drugs before they were approved by the FDA. Gilead did
12 utilize the TAF design instead of TDF in other FDA-approved products that are identical to the
13 TDF Drugs except for the substitution of TAF for TDF. Gilead markets its TAF-designed
14 products as safer than the TDF Drugs and advocates that doctors switch their patients from a
15 TAF-designed to a TDF-designed product because of TAF's superior safety profile with respect
16 to kidney and bone toxicity.
17

18 317. A drug product containing TAF could have and would have been FDA approved
19 and on the market years earlier if Gilead had not purposefully shelved the TAF design for
20 approximately six years in order to make more money.
21

22 318. Gilead could have reduced or prevented the foreseeable risks of harm associated
23 with Stribild by adopting another reasonable and feasible alternative design. Gilead could have
24 reduced the dose of TDF in Stribild before it was approved by the FDA because, as it knew for
25 years, tenofovir concentrations rise significantly when tenofovir is combined with a boosting
26 agent like cobicistat. The reasonableness and feasibility of this alternative design is demonstrated
27
28

1 by, *inter alia*, the fact that Gilead reduced the dose of the tenofovir prodrug TAF in Genvoya,
2 which is identical to Stribild except for the substitution of TAF for TDF.

3 319. The likelihood and severity of the kidney and bone injuries suffered by patients
4 like Plaintiffs far outweighed Gilead's burden in taking safety measures to reduce or avoid the
5 harm. Given the sheer number of people taking the TDF Drugs, including over the long-term,
6 there was a high likelihood that TDF would injure a very large number of patients, and that a
7 significant number of those injuries would be irreversible. Gilead's burden was small. Gilead
8 had already discovered the safer TAF method of introducing tenofovir into the body before it
9 sought FDA approval for each of the TDF Drugs and using the TAF design would have no
10 adverse impact on the utility of the products.

11 320. TAF-based alternative designs, and a reduced TDF dose design of Stribild, would
12 have accomplished the product's purpose at lesser risk. This is how Gilead markets its TAF-
13 designed products today—as equally or more effective than the TDF Drugs with a reduced risk
14 of kidney and bone toxicity.

15 321. Gilead knew that ordinary patients would use the TDF Drugs without knowledge
16 of the hazards involved in such use. The TDF Drugs failed to perform as an ordinary consumer
17 would expect.

18 322. Gilead knowingly designed its TDF Drugs with TDF rather than safer TAF to
19 maximize profits on its portfolio of TDF profits and extend the lifecycle of its HIV franchise,
20 which formed the backbone of Gilead's operations. Gilead withheld its safer TAF design to make
21 more money at the expense of patients' health.

1 332. Ordinary consumers and physicians would not have recognized the potential risks
2 TDF posed to patients' kidneys and bones.

3 333. Gilead failed to adequately warn Plaintiffs and Plaintiffs' physicians about the
4 risks TDF posed to patients' kidneys and bones, and the proper and safe use of the TDF Drugs.
5

6 334. The inadequate warnings and instructions Gilead did provide were minimized,
7 eroded, and nullified by Gilead's improper promotion of the TDF Drugs to doctors.

8 335. Gilead failed to adequately warn Plaintiffs and Plaintiffs' physicians that all TDF
9 patients needed to be monitored frequently, on a specific schedule, for TDF-associated toxicity.
10

11 336. Gilead failed to adequately warn Plaintiffs and Plaintiffs' physicians that all TDF
12 patients' kidney function needs to be monitored by measuring more than one insufficient marker
13 of kidney function.

14 337. Plaintiffs were injured by using TDF in a reasonably foreseeable way.

15 338. The lack of adequate warnings and instructions was a substantial factor in causing
16 Plaintiffs' injuries.
17

18 339. Had Gilead adequately warned and instructed Plaintiffs, Plaintiffs would have
19 taken the TDF Drugs in a safer way.

20 340. Had Gilead adequately warned and instructed Plaintiffs' doctors, Plaintiffs'
21 doctors would have read and heeded such adequate warnings and instructions.
22

23 341. Plaintiffs' properly warned physicians would have monitored Plaintiffs
24 differently—by frequently monitoring Plaintiffs using sufficiently sensitive markers of kidney
25 function that would have alerted doctors to early signs of nephrotoxicity, including tubular
26 damage that leads to more severe renal adverse events and bone mineral density loss. Once they
27 recognized the signs of nephrotoxicity, Plaintiffs' physicians would have taken further action
28

1 after weighing their treatment options, such as increased monitoring, less frequent dosing, or
2 drug discontinuation, before the damage manifested, worsened, or became irreversible. Plaintiffs'
3 properly warned physicians would have detected TDF toxicity earlier, thus preventing or
4 lessening Plaintiffs' injuries.

5
6 342. Plaintiffs' bone and kidney toxicity-related injuries were directly and proximately
7 caused by Gilead's inadequate warnings.

8
9 **COUNT III**
10 **OHIO PRODUCT LIABILITY ACT**
11 **ORC ANN. §§ 2307.71 *ET SEQ.***

12 343. Ohio Plaintiffs realleges and incorporates the allegations made above as if fully
13 set forth below, including but not limited to the allegations specifically contained in the
14 paragraphs corresponding to Counts I and II above.

15 344. At the time the TDF Drugs left Gilead's control, the foreseeable risks associated
16 with the design exceeded the benefits of the design.

17 345. At the time the TDF Drugs left Gilead's control, there existed a practical and
18 technically feasible alternative design or formulation that would have prevented the harm for
19 which Plaintiff seeks to recover compensatory damages without substantially impairing the
20 usefulness or intended purpose of the product.

21 346. The TDF Drugs were and are not unavoidably unsafe. Based on the state of
22 technical, scientific and medical knowledge at the time the TDF Drugs left Gilead's control,
23 Gilead could have made the TDF Drugs safe by utilizing the TAF design.

24 347. At the time the TDF Drugs left Gilead's control, Gilead knew, or in the exercise
25 of reasonable care, should have known about the risk of TDF-induced kidney and bone toxicity
26 and Gilead failed to provide the warning or instruction that a manufacturer exercising reasonable
27
28

1 care would have provided regarding that risks, in light of the likelihood that the product would
2 cause harm to patients' kidneys and bones and the severity of that harm.

3 348. At the relevant time after the TDF Drugs left Gilead's control, Gilead knew, or in
4 the exercise of reasonable care, should have known about the risk of TDF-induced kidney and
5 bone toxicity and Gilead failed to provide the post-marketing warning or instruction that a
6 manufacturer exercising reasonable care would have provided regarding the risks, in light of the
7 likelihood that the product would cause harm to patients' kidneys and bones and the severity of
8 that harm.
9

10 349. At the time the TDF Drugs left Gilead's control, they did not conform to Gilead's
11 representations regarding the safety of the drugs.
12

13 350. The defective condition of the TDF Drugs proximately caused Ohio Plaintiffs
14 injuries and damages for which recovery is sought.
15

16 **COUNT IV**
17 **NEGLIGENCE AND GROSS NEGLIGENCE**
18 **UNDER THE LAWS OF THE STATES OF ARIZONA, MARYLAND, NEVADA, NEW**
19 **YORK, OHIO, NORTH CAROLINA, AND SOUTH CAROLINA**

20 351. Plaintiffs reallege and incorporate the allegations made above as if fully set forth
21 below.

22 352. Gilead has a duty to exercise ordinary care in the design, manufacture, marketing,
23 and sale of its pharmaceutical products, including the TDF Drugs.

24 353. Gilead has a duty to refrain from selling unreasonably dangerous products,
25 including the duty to ensure that its pharmaceutical products do not cause patients to suffer from
26 foreseeable risks of harm.

27 354. Gilead has a duty to monitor the adverse effects associated with its
28 pharmaceutical products, including the TDF Drugs.

1 355. Gilead has a continuing duty to warn of the adverse effects associated with its
2 pharmaceutical products, including the TDF Drugs, to avoid reasonably foreseeable risks.

3 356. Gilead has a duty to identify any laboratory tests helpful in identifying adverse
4 reactions and the recommended frequency with which such tests should be performed.
5

6 357. Gilead has a duty to exercise reasonable care when it undertakes affirmative acts
7 for the protection of others.

8 358. Gilead owes these duties to Plaintiffs because it was foreseeable to Gilead that
9 patients like Plaintiffs would ingest and consequently be endangered by its TDF Drugs.
10

11 359. Gilead knew that the TDF design it incorporated into the TDF Drugs was
12 associated with risks of kidney and bone toxicity and caused injuries that resulted from kidney
13 and bone toxicity – including in patients not otherwise at risk for such injuries. Gilead’s
14 knowledge that TDF harmed patients’ kidneys and bones only grew with each year TDF was on
15 the market. By the time Stribild entered the market, Gilead had more than a decade’s worth of
16 knowledge that TDF was toxic to kidneys and bones.
17

18 360. Gilead knew that combining 300 mg of TDF with cobicistat resulted in even
19 greater toxicity, and that it could reduce the tenofovir prodrug dose when combined with
20 cobicistat and achieve the same therapeutic effects. Despite this knowledge, Gilead did not
21 reduce the TDF dose in Stribild.
22

23 361. Gilead knew, before its first TDF Drug and every subsequent TDF Drug was
24 approved by the FDA, that TAF is safer than TDF in that it reduces the risks of kidney and bone
25 toxicities associated with TDF. Despite knowing that TAF would reduce foreseeable harm to
26 patients’ kidneys and bones, Gilead repeatedly incorporated the TDF design into the TDF Drugs
27
28

1 prior to FDA approval and prevented patients from taking a safer TAF-based product so Gilead
2 could make more money.

3 362. Based, *inter alia*, on its duty to monitor the adverse effects associated with Viread,
4 Truvada, Atripla, Complera, and Stribild, Gilead knew that the likelihood and severity of the
5 harm associated with TDF was great. Thousands of patients experienced damage to their kidneys
6 and bones as a result of TDF exposure—some of it severe and irreversible. The likelihood and
7 severity of the kidney and bone injuries suffered by patients like Plaintiffs far outweighed
8 Gilead’s burden in taking safety measures to reduce or avoid the harm. Gilead had already
9 designed the safer TAF method of introducing tenofovir into the body before it sought FDA
10 approval for the TDF Drugs. Gilead had also reduced the TAF dose when combined with
11 cobicistat in Genvoya, when it was developing Stribild.

12
13
14 363. Gilead failed to exercise ordinary care in the design, manufacture, and sale of the
15 TDF Drugs.

16
17 364. Gilead failed to use the amount of care in designing the TDF Drugs that a
18 reasonably careful manufacturer would have used to avoid exposing patients to foreseeable risks
19 of harm.

20 365. Gilead undertook to develop and market a safer TAF-designed product to sell to
21 wholesalers and other direct purchasers of pharmaceuticals. Gilead recognized that its
22 development and marketing of safer TAF-designed products was for the protection of patients
23 like Plaintiffs. By shelving the safer TAF design purely for monetary gain and misrepresenting
24 why it was abandoning the safer TAF design, Gilead failed to exercise reasonable care in the
25 performance of this undertaking that increased the risk of harm to patients like Plaintiffs.
26 Gilead’s failure to exercise reasonable care resulted in physical harm to Plaintiffs.
27
28

1 366. Gilead failed to use the amount of care in warning about the risks and safe use of
2 the TDF Drugs that a reasonably careful manufacturer would have used to avoid exposing
3 patients to foreseeable risks of harm.

4 367. Gilead knew or reasonably should have known that the TDF Drugs were
5 dangerous or likely to be dangerous when used in a reasonably foreseeable manner.
6

7 368. Gilead knew or reasonably should have known that Plaintiffs and Plaintiffs’
8 physicians would not realize the danger posed by inadequate monitoring of patients taking TDF
9 Drugs.
10

11 369. Gilead failed to adequately warn Plaintiffs and Plaintiffs’ physicians about the
12 need to monitor all patients taking the TDF Drugs. For years, Gilead failed to recommend that
13 doctors monitor anyone other than patients “at risk” for TDF-induced kidney and/or bone injuries.
14 When Gilead finally added a weak instruction regarding the monitoring of all patients for kidney
15 damage, it only warned doctors to monitor patients for one insufficient marker of kidney
16 dysfunction that was incapable of detecting many dangerous changes in kidney dysfunction, and
17 failed to warn doctors to monitor TDF patients on a frequent schedule. Gilead’s monitoring
18 warnings with respect to “at risk” Viread, Truvada, Atripla, and Complera users and Stribild
19 users were also inadequate because they failed to warn doctors to monitor patients on a specific,
20 frequent schedule.
21

22 370. A reasonable manufacturer and seller under the same or similar circumstances
23 would have instructed Plaintiffs and Plaintiffs’ physicians on the safe use of the TDF Drugs, i.e.,
24 use where doctors frequently monitored all TDF patients for TDF-associated toxicity, including
25 monitoring for kidney damage using more than one inadequate test. Gilead knew to warn doctors
26
27
28

1 to frequently monitor all patients for kidney damage using more than one inadequate test because
2 it did so in the European Union.

3 371. Gilead's failure to adequately warn Plaintiffs and Plaintiffs' doctors about the
4 need to monitor TDF Drug patients was compounded by Gilead's omissions to doctors during
5 sales detailing and other promotional activities. Gilead's misleading promotion of the TDF
6 Drugs undermined the efficacy of its existing (inadequate) warnings.
7

8 372. Plaintiffs were injured by using TDF in a reasonably foreseeable way.

9 373. The lack of adequate warnings was a substantial factor in causing Plaintiffs'
10 injuries.
11

12 374. Had Gilead adequately warned Plaintiffs' doctors, Plaintiffs' doctors would have
13 read and heeded such adequate warnings.

14 375. Plaintiffs' properly warned physicians would have monitored Plaintiffs
15 differently—by frequently monitoring Plaintiffs using sufficiently sensitive markers of kidney
16 function that would have alerted doctors to early signs of nephrotoxicity, including tubular
17 damage that leads to more severe renal adverse events and bone mineral density loss. Once they
18 recognized the signs of nephrotoxicity, Plaintiffs' physicians would have taken further action
19 after weighing their treatment options, such as increased monitoring, less frequent dosing, or
20 drug discontinuation, before the damage manifested, worsened, or became irreversible. Plaintiffs'
21 properly warned physicians would have detected TDF toxicity earlier, thus preventing or
22 lessening Plaintiffs' injuries.
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25 376. Plaintiffs were injured as a direct and proximate result of Gilead's negligence.

26 377. Gilead's conduct constitutes gross negligence and willful misconduct.
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1 385. Gilead has a duty to exercise reasonable care when it undertakes affirmative acts
2 for the protection of others.

3 386. Gilead owes these duties to Plaintiffs because it was foreseeable to Gilead that
4 patients like Plaintiffs would ingest and consequently be endangered by the TDF Drugs.
5

6 387. Gilead also owed a duty to speak because it was in possession of information
7 about TDF and TAF that was not readily available to Plaintiffs and Plaintiffs' physicians, made
8 partial representations about TDF and TAF to Plaintiffs and Plaintiffs' physicians while
9 suppressing material facts, and actively concealed material information about TDF and TAF
10 from Plaintiffs and Plaintiffs' physicians, including that: (a) Gilead knew about the safer TAF
11 design for delivering tenofovir into the body prior to seeking and receiving FDA approval for
12 the TDF Drugs but designed the TDF Drugs to include TDF anyway, even though it knew that
13 TDF posed a significant and increased safety risk to patients' kidneys and bones; (b) the toxicity
14 associated with tenofovir was not unavoidable; (c) the real reason Gilead abandoned its TAF
15 design in 2004 was not because TAF could not be sufficiently differentiated from TDF; (d)
16 Gilead had already determined that it should reduce the dose of tenofovir prodrug when
17 combining it with cobicistat at the time it was developing Stribild but Gilead did not reduce the
18 TDF dose in Stribild as it did with Genvoya; (e) Gilead purposefully withheld the TAF design,
19 which it knew was safer than TDF, solely to make more money; and (f) Gilead knew to warn
20 doctors to frequently monitor all patients for the adverse effects of TDF toxicity using more than
21 one insufficient marker of kidney function even though it did not do so in its warnings to doctors
22 in the U.S.
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26 388. Gilead knew that this information was not readily available to Plaintiffs and their
27 doctors, and Plaintiffs and their doctors did not have an equal opportunity to discover the truth.
28

1 Plaintiffs and their doctors had no practicable way of discovering the true state and timing of
2 Gilead's knowledge.

3 389. Gilead intentionally omitted from its prescriber and patient labeling an adequate
4 warning regarding the need for doctors to monitor all TDF patients, on a frequent, specific
5 schedule, for the adverse effects of TDF-associated bone and kidney toxicity. Gilead
6 intentionally omitted an adequate monitoring warning in order to conceal the true risk of its TDF-
7 based antiviral products, and to inflate sales by inducing doctors to prescribe, and patients like
8 Plaintiffs to consume, its TDF Drugs. By providing inadequate warnings that were contrary to
9 those it gave with respect to the exact same drugs in the EU, Gilead partially disclosed material
10 facts. Gilead had a duty of complete disclosure once it began to speak.

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13 390. Plaintiffs and their doctors justifiably relied on Gilead's product labeling and
14 other representations.

15
16 391. Had Gilead not omitted this information about the safe use of its drugs from the
17 prescriber and patient labeling, doctors would have performed, and patients would have insisted
18 upon, frequent and adequate monitoring for the kidney and bone problems that have injured
19 Plaintiffs. But for Gilead's omissions, Plaintiffs would have consumed the TDF Drugs in a safer
20 way.

21
22 392. If Plaintiffs had been adequately monitored for kidney and bone problems while
23 taking TDF, they would not have been injured or their injuries would have been less severe.

24 393. Gilead intentionally concealed from Plaintiffs and their doctors the fact that
25 Gilead had already developed the safer TAF mechanism but designed the TDF Drugs to contain
26 TDF instead of the safer TAF design in order to maximize profits on its TDF-based products and
27 extend its ability to profit on its HIV franchise for years to come. Gilead actively concealed these
28

1 material facts by, *inter alia*, misrepresenting: (a) that any tenofovir-induced toxicity was rare
2 and unavoidable; (b) why Gilead had purportedly abandoned development of TAF in 2004; and
3 (c) that TAF was “new” once Gilead finally introduced the safer TAF design over a decade later.
4

5 394. Gilead also intentionally concealed from Plaintiffs and their doctors that Gilead
6 knew that the tenofovir prodrug dose should be reduced when combined in a fixed dose
7 combination pill with cobicistat, but did not reduce the TDF dose in Stribild as it did with
8 Genvoya.

9 395. By concealing that Gilead was aware of but had withheld the safer designs, Gilead
10 intended to and did induce Plaintiffs’ doctors to prescribe, and Plaintiffs to ingest, one or more
11 of the TDF Drugs, thereby causing Plaintiffs’ injuries.
12

13 396. Plaintiffs and their doctors justifiably relied on Gilead’s omissions regarding TAF.

14 397. Had Gilead disclosed that it was aware of, but intentionally withheld, the safer
15 TAF mechanism for delivering tenofovir into the body, Plaintiffs would have ingested TDF in a
16 safer manner.
17

18 398. Plaintiffs’ doctors would have ensured that Plaintiffs ingested TDF in a safer
19 manner through increased and/or more careful monitoring for TDF-induced kidney and bone
20 toxicity, or by prescribing TDF without coadministration with cobicistat.
21

22 399. Plaintiffs were injured as a direct and proximate result of Gilead’s material
23 omissions.

24 **COUNT VI**
25 **BREACH OF IMPLIED WARRANTY OF MERCHANTABILITY**

26 400. Plaintiffs reallege and incorporate the allegations made above as if fully set forth
27 below.

28 401. Gilead is the manufacturer and seller of the TDF Drugs.

1 402. An implied warranty of fitness for human consumption runs from Gilead to
2 consumers like Plaintiffs.

3 403. Gilead impliedly warranted to Plaintiffs and their doctors that the TDF Drugs
4 were of merchantable quality, and fit and safe for the use for which they were intended.
5

6 404. Plaintiffs ingested the TDF Drugs for the treatment of HIV, Hepatitis B, or PrEP,
7 which is the purpose for which the drugs were manufactured, sold, and prescribed.

8 405. Plaintiffs relied on Gilead's skill or judgment to provide a product suitable for
9 this purpose. Gilead is in the business of designing, manufacturing, selling, and marketing
10 prescription drugs and specializes in drugs for the treatment or prevention of HIV, and treatment
11 of Hepatitis B.
12

13 406. Gilead had reason to know that Plaintiffs and their doctors would rely on Gilead's
14 skill or judgment.

15 407. The TDF Drugs are unfit for the purpose for which they were purchased because
16 they are toxic to patients' kidneys and bones when put to their intended and ordinary use, causing
17 injuries to Plaintiffs.
18

19 408. The dangers the TDF Drugs posed to Plaintiffs' kidneys and bones were known
20 and knowable to Gilead at the time of manufacture and sale. Yet Gilead marketed the TDF Drugs
21 without adequate warnings about the risks or safe use of TDF of which it knew or should have
22 known.
23

24 409. Plaintiffs suffered kidney and/or bone injuries as a result of ingesting the TDF
25 Drugs.
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1 416. Gilead engaged in unfair and/or unconscionable conduct by knowingly designing
2 its TDF Drugs to be unreasonably dangerous and withholding the safer designs to make more
3 money.

4 417. Gilead also intentionally suppressed, concealed, and omitted material facts in its
5 promotional, marketing, and/or labeling communications about the risks and benefits of the TDF
6 Drugs to Plaintiffs and Plaintiffs' doctors, including but not limited to, that: 1) all TDF patients
7 should be carefully and frequently monitored for adverse kidney and bone effects on a frequent
8 schedule; 2) Gilead had already developed the safer TAF design for delivering tenofovir into the
9 body but nevertheless designed the TDF Drugs to contain TDF, and withheld the safer SAF
10 design, in order to maximize profits on its TDF-based products and extend its ability to profit on
11 its HIV franchise for years to come; and 3) Gilead knew that the tenofovir prodrug dose should
12 be reduced when combined in a fixed dose combination pill with cobicistat, but did not reduce
13 the TDF dose in Stribild.

14 418. Gilead had a duty to disclose the omitted material facts about TDF and TAF
15 because it: (a) was in possession of information about TDF and TAF that was not readily
16 available to Plaintiffs and Plaintiffs' physicians; (b) made partial representations about TDF and
17 TAF to Plaintiffs and Plaintiffs' physicians while suppressing material facts; and (c) actively
18 concealed material information about TDF and TAF from Plaintiffs and Plaintiffs' physicians.

19 419. Gilead's conduct significantly impacted the public as actual or potential
20 consumers of Gilead's TDF Drugs. Hundreds of thousands of consumers in the U.S. have
21 ingested one or more of the TDF Drugs and Gilead has directed its misleading marketing and
22 promotional messages to the market generally. Consumers like Plaintiffs are at an informational
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1 disadvantage and lack bargaining power relative to Gilead. Gilead's conduct has previously
2 impacted other consumers and has significant potential to do so in the future.

3 420. Gilead's conduct was likely to mislead and did mislead reasonable consumers
4 and members of the public.

5 421. Gilead's omissions were material and affected Plaintiffs' and Plaintiffs' doctors'
6 conduct.

7 422. Gilead intended that others rely on its deceptive and misleading omissions
8 regarding its TDF Drugs.

9 423. Plaintiffs and their doctors reasonably relied on Gilead's deceptive and
10 misleading omissions regarding its TDF Drugs.

11 424. Plaintiffs' doctors prescribed, and Plaintiffs ingested, one or more of the TDF
12 Drugs in reliance on Gilead's unconscionable, false, misleading and/or deceptive acts and
13 omissions.

14 425. Plaintiffs were directly and proximately injured as a result of Gilead's deceptive
15 conduct. But for Gilead's unfair and/or unconscionable conduct, Plaintiffs would have ingested
16 a safer tenofovir-prodrug product, thus preventing or reducing Plaintiffs' injuries and monetary
17 expenses in connection with taking TDF. But for Gilead's omissions, Plaintiffs would have
18 ingested the TDF Drugs in a safer way—through more careful, frequent monitoring and/or by
19 not taking Stribild (TDF in combination with cobicistat)—thus preventing or reducing Plaintiffs'
20 injuries and monetary expenses in connection therewith.

21 426. Plaintiffs suffered ascertainable losses as a result of Gilead's violations of the
22 state consumer protection statutes alleged herein. Plaintiffs will prove the full extent and amount
23 of their damages at trial.

1 427. Defendants have engaged in unfair competition or unfair or deceptive acts or trade
2 practices or have made false representations in violation of the following consumer protection
3 laws:

- 4
- 5 a. Arizona: Ariz. Rev. Stat. Ann. §§ 44-1521 *et seq.*;
 - 6 b. Maryland: Md. Com. Law Code Ann. § 13-101 *et seq.*;
 - 7 c. Nevada: Nev. Rev. Stat. §§ 598.0903 *et seq.*;
 - 8 d. New York: N.Y. Gen. Bus. Law § 349;
 - 9 e. North Carolina: N.C. Gen. Stat. §§ 75-1.1 *et seq.*;
 - 10 f. Ohio: Ohio Rev. Code §§ 1345.01 *et seq.*;
 - 11 g. South Carolina: S.C. Code Ann. §§ 39-5-10 *et seq.*;
- 12

13 **PRAYER FOR RELIEF**

14 Wherefore, Plaintiffs request that the Court enter an order or judgment against Gilead
15 and in favor of Plaintiff, and grant the following relief:

16 A. Declare, adjudge, and decree the conduct of Gilead as alleged herein to be unlawful,
17 unfair, and/or deceptive and otherwise in violation of the law;

18 B. Award Plaintiffs actual, compensatory, and/or statutory damages in an amount to be
19 proven at trial;

20 C. Award Plaintiffs punitive and exemplary damages as permitted by law and the statutes
21 cited herein in an amount to be proven at trial;

22 D. Award Plaintiffs restitution and restitutionary disgorgement to restore ill-gotten gains
23 received by Gilead as a result of the unfair, wrongful, and deceptive conduct alleged herein;

24 E. Award Plaintiffs the costs of bringing this suit, including reasonable attorneys' fees;
25
26 and
27

1 F. Award Plaintiffs such other and further relief as to which Plaintiffs may be entitled in
2 law or equity.

3 **JURY DEMAND**

4 Pursuant to Federal Rule of Civil Procedure 38(c), Plaintiffs demand a trial by jury on all
5 matters so triable.

6 DATED: August 10, 2020

7 Respectfully submitted,

8 THE DRAKULICH FIRM, APLC

9 By: /s/ Nicholas J. Drakulich

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